# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# Form 10-K

/ N /	ark	O.	٠~١

☑ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended December 31, 2017

0

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 001-38106

# PLYMOUTH INDUSTRIAL REIT, INC.

(Exact name of registrant in its charter)

Maryland

(State or other jurisdiction of incorporation of organization)

27-5466152

(I.R.S. Employer Identification Number)

260 Franklin Street, 7<sup>th</sup> Floor Boston, MA 02110

(Address of principal executive offices)

Registrant's telephone number, including area code: (617) 340-3814

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class:	Name of Each Exchange on Which Registered:
Common stock, par value \$0.01 per share	NYSE American
7.50% Series A Cumulative Redeemable Preferred Stock,	NYSE American
par value \$0.01 per share	

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\square$  No  $\square$  Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§230.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗵 No 🗆

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer □ Accelerated filer □ Non-accelerated filer □ Smaller reporting company ☑

Emerging growth company  $\square$  (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes 🗆 No 🗵

The aggregate market value of the registrant's common stock held by non-affiliates of the registrant (based on the closing price reported on the NYSE American on June 30, 2017) was \$65,573,081.

Shares held by all executive officers and directors of the registrant have been excluded from the foregoing calculation because such persons may be deemed to be affiliates of the registrant.

The number of shares of the registrant's common stock outstanding as of March 5, 2018 was 3,819,201.

## DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Definitive Proxy Statement relating to its 2018 Annual Meeting of Stockholders are incorporated by reference into Part III of this Annual Report on Form 10-K. The registrant expects to file its Definitive Proxy Statement with the Securities and Exchange Commission within 120 dates after December 31, 2017.

# Plymouth Industrial REIT, Inc.

# **Table of Contents**

<u>ITEM</u>		<b>PAGE</b>
	DADÆ I	
	PART I	
1.	Business	1
1A.	Risk Factors	5
1B.	Unresolved Staff Comments	5
2.	Properties	5
3.	Legal Proceedings	8
4.	Mine Safety Disclosures	8
	PART II	
5.	Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	9
6.	Selected Financial Data	10
7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	10
7A.	Quantitative and Qualitative Disclosures about Market Risk	21
8.	Consolidated Financial Statements and Supplementary Data	21
9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	21
9A.	Controls and Procedures	21
9B.	Other Information	22
	PART III	
10.	Directors, Executive Officers and Corporate Governance	23
11.	Executive Compensation	23
12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	23
13.	Certain Relationships and Related Transactions and Director Independence	23
14.	Principal Accountant Fees and Expenses	23
	PART IV	
15.	Exhibits and Financial Statement Schedules	23
16.	Form 10-K Summary	25

## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

We make statements in this Annual Report on Form 10-K that are forward-looking statements, which are usually identified by the use of words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans" "projects," "seeks," "should," will," and variations of such words or similar expressions. Our forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by our forward-looking statements are reasonable, we can give no assurance that our plans, intentions, expectations, strategies or prospects will be attained or achieved and you should not place undue reliance on these forward-looking statements. Furthermore, actual results may differ materially from those described in the forward-looking statements and may be affected by a variety of risks and factors including, without limitation:

- the factors included in this Annual Report on Form 10-K, including those set forth under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Business;"
- the competitive environment in which we operate;
- · real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets;
- · decreased rental rates or increasing vacancy rates;
- potential defaults on or non-renewal of leases by tenants;
- potential bankruptcy or insolvency of tenants;
- · acquisition risks, including failure of such acquisitions to perform in accordance with projections;
- the timing of acquisitions and dispositions:
- potential natural disasters such as earthquakes, wildfires or floods;
- national, international, regional and local economic conditions;
- the general level of interest rates;
- potential changes in the law or governmental regulations that affect us and interpretations of those laws and regulations, including changes in real estate and zoning or REIT tax laws, and potential increases in real property tax rates;
- financing risks, including the risks that our cash flows from operations may be insufficient to meet required payments of principal and interest and we may be unable to refinance our existing debt upon maturity or obtain new financing on attractive terms or at all;
- lack of or insufficient amounts of insurance:
- our ability to maintain our qualification as a REIT;
- · litigation, including costs associated with prosecuting or defending claims and any adverse outcomes; and
- possible environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us.

Any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us. Except as required by law, we are not obligated to, and do not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Glossary

In this Annual Report on Form 10-K:

- "annualized rent" means the monthly base rent for the applicable property or properties as of December 31, 2017, multiplied by 12 and then multiplied by our percentage ownership interest for such property, where applicable, and "total annualized rent" means the annualized rent for the applicable group of properties;
- "capitalization rate" means the ratio of a property's annual net operating income to its purchase price;
- "Class A industrial properties" means industrial properties that typically possess most of the following characteristics: 15 years old or newer, square footage in excess of 300,000 square feet, concrete tilt-up construction, clear height in excess of 26 feet, a ratio of dock doors to floor area that is more than one door per 10,000 square feet and energy efficient design characteristics suitable for current and future tenants;
- "Class B industrial properties" means industrial properties that typically possess most of the following characteristics: more than 15 years old, square footage between 50,000 and 300,000 square feet, clear heights between 18 and 26 feet, and adequate building systems (mechanical, HVAC and utility) to deliver services currently required by tenants but which may need upgrades for future tenants;
- "Company Portfolio" means the 49 distribution centers, warehouse and light industrial properties which we own as of the date of December 31, 2017;
- "net operating income" or "NOI" means total revenue (including rental revenue, tenant reimbursements, management, leasing and development services revenue and other income) less property-level operating expenses including allocated overhead. NOI excludes depreciation and amortization, general and administrative expenses, impairments, gain/loss on sale of real estate, interest expense and other non-operating expenses;
- "OP units" means units of limited partnership interest in our operating partnership;
- "our operating partnership" means Plymouth Industrial OP, LP, a Delaware limited partnership, and the subsidiaries through which we conduct substantially all of our business;
- "Plymouth," "our company," "we," "us" and "our" refer to Plymouth Industrial REIT, Inc., a Maryland corporation, and its consolidated subsidiaries, except where it is clear from the context that the term only means Plymouth Industrial REIT, Inc., the issuer of the shares of Common and Preferred stock, in this annual report;
- "primary markets" means gateway cities and the following six largest metropolitan areas in the U.S., each generally consisting of more than 300 million square feet of industrial space: Los Angeles, San Francisco, New York, Chicago, Washington, DC and Boston;
- "secondary markets" means for our purposes non-gateway markets, each generally consisting of between 100 million and 300 million square feet of industrial space, including the following metropolitan areas in the U.S.: Atlanta, Austin, Baltimore, Charlotte, Cincinnati, Cleveland, Columbus, Dallas, Detroit, Houston, Indianapolis, Jacksonville, Kansas City, Memphis, Milwaukee, Nashville, Norfolk, Orlando, Philadelphia, Pittsburgh, Raleigh/Durham, San Antonio, South Florida, St. Louis and Tampa:
- "Torchlight" means Torchlight Investors, LLC and the Torchlight Entities, as applicable;
- "Torchlight Entities" means DOF IV REIT Holdings, LLC, which is the lender under our mezzanine loan facility, and DOF IV Plymouth PM, LLC, both of which are
  managed by Torchlight Investors, LLC; and
- "Torchlight Transactions" means the redemption of certain preferred equity interests held by Torchlight for \$25.0 million, which was paid by a combination of \$20.0 million in cash with a portion of the net proceeds from our initial listed public offering and 263,158 shares of common stock issued to Torchlight in a private placement, and the private issuance of warrants to Torchlight to acquire 250,000 shares of common stock, in each case concurrently with the closing of our initial listed public offering.

Our definitions of Class A industrial properties, Class B industrial properties, primary markets and secondary markets may vary from the definitions of these terms used by investors, analysts or other industrial REITs.

## PART I

#### Item 1. Business

#### Overview

We are a full service, vertically integrated, self-administered and self-managed Maryland corporation focused on the acquisition, ownership and management of single and multi-tenant Class B industrial properties, including distribution centers, warehouses and light industrial properties, primarily located in secondary and select primary markets across the U.S. For our definition of Class B industrial properties, see "—Our Investment and Growth Strategies—Investment Strategy." As of December 31, 2017, the Company Portfolio consists of 49 industrial properties located in nine states with an aggregate of approximately 9.2 million rentable square feet. The Company Portfolio was 96.5% leased to 82 different tenants across 17 industry types as of December 31, 2017.

We intend to continue to focus on the acquisition of Class B industrial properties primarily in secondary markets with net rentable square footage ranging between approximately 100 million and 300 million square feet, which we refer to as our target markets. We believe industrial properties in such target markets will provide superior and consistent cash flow returns at generally lower acquisition costs relative to industrial properties in primary markets. Further, we believe there is a greater potential for higher rates of appreciation in the value of industrial properties in our target markets relative to industrial properties in primary markets.

We believe our target markets provide us with opportunities to acquire both stabilized properties generating favorable cash flows, as well as properties where we can enhance returns through value-add renovations and redevelopment. We focus primarily on the following investments:

- single-tenant industrial properties where tenants are paying below-market rents with near-term lease expirations that we believe have a high likelihood of renewal at
  market rents; and
- multi-tenant industrial properties that we believe would benefit from our value-add management approach to create attractive leasing options for our tenants, and as a result of the presence of smaller tenants, obtain higher per-square-foot rents.

We believe there are a significant number of attractive acquisition opportunities available to us in our target markets and that the fragmented and complex nature of our target markets generally make it difficult for less-experienced or less-focused investors to access comparable opportunities on a consistent basis.

Our company, which was formerly known as Plymouth Opportunity REIT, Inc., was founded in March 2011 by two of our executive officers, Jeffrey Witherell and Pendleton White, Jr., each of whom has at least 25 years of experience acquiring, owning and operating commercial real estate properties. Specifically, both were members of a team of senior investment executives that was responsible for the acquisition and capital formation of commercial properties for Franklin Street Properties (NYSE: FSP), or Franklin Street, a REIT based in Boston, MA, from 2000 to 2007, during which time Franklin Street listed its stock on the American Stock Exchange. Following their time at Franklin Street, our founders recognized a growing opportunity in the Class B industrial space, particularly in secondary markets and select primary markets, following the 2008-2010 recession, and founded our company to participate in the cyclical recovery of the U.S. economy. Between March 2011 to April 2014, we prepared for and engaged in a non-listed public offering of our common stock. We used the proceeds from that offering to acquire equity interests in five industrial properties. In 2014, we used the proceeds of a senior secured loan to acquire 100% fee ownership in three of those properties and 100% fee ownership in an additional 17 properties that comprise a portion of the Company Portfolio. In July 2015 and January 2017, we sold our equity interests in the two properties in which we did not have 100% fee ownership.

In June 2017, we completed our initial listed public offering of our common stock. The net proceeds of our initial listed public offering were approximately \$52.6 million after deducting underwriting discounts and commissions and estimated offering costs. We used approximately \$20.0 million of the net proceeds of the offering to redeem Torchlight's preferred equity interests in one of our subsidiaries and substantially all of the remaining net proceeds to acquire nine additional industrial properties.

## **Investment Strategy**

Our primary investment strategy is to acquire and own Class B industrial properties predominantly in secondary markets across the U.S. We generally define Class B industrial properties as industrial properties that are typically more than 15 years old, have clear heights between 18 and 26 feet and square footage between 50,000 and 300,000 square feet, with building systems that have adequate capacities to deliver the services currently needed by existing tenants, but may need upgrades for future tenants. In contrast, we define Class A industrial properties as industrial properties that typically are 15 years old or newer, have clear heights in excess of 26 feet and square footage in excess of 300,000 square feet, with energy efficient design characteristics suitable for current and future tenants.

We intend to own and acquire properties that we believe can achieve high initial yields and strong ongoing cash-on-cash returns and that exhibit the potential for increased rental growth in the near future. In addition, we may acquire Class A industrial properties that offer similar attractive return characteristics if the cost basis for such properties are comparable to those of Class B industrial properties in a given market or sub-market. While we will focus on investment opportunities in our target markets, we may make opportunistic acquisitions of Class A industrial properties or industrial properties in primary markets when we believe we can achieve attractive risk-adjusted returns.

We also intend to pursue joint venture arrangements with institutional partners which could provide management fee income as well as residual profit-sharing income. Such joint ventures may involve investing in industrial assets that would be characterized as opportunistic or value-add investments. These may involve development or redevelopment strategies that may require significant up-front capital expenditures, lengthy lease-up periods and result in inconsistent cash flows. As such, these properties' risk profiles and return metrics would likely differ from the non-joint venture properties that we target for acquisition.

We believe we have a competitive advantage in sourcing attractive acquisitions because the competition for our target assets is primarily from local investors who are not likely to have ready access to debt or equity capital. In addition, our umbrella partnership real estate investment trust, or UPREIT, structure enables us to acquire industrial properties on a non-cash basis in a tax efficient manner through the issuance of OP units as full or partial consideration for the transaction. We will also continue to develop our large existing network of relationships with real estate and financial intermediaries. These individuals and companies give us access to significant deal flow—both those broadly marketed and those exposed through only limited marketing. These properties will be acquired primarily from third-party owners of existing leased buildings and secondarily from owner-occupiers through sale-leaseback transactions.

## **Growth Strategies**

We seek to maximize our cash flows through proactive asset management. Our asset management team actively manages our properties in an effort to maintain high retention rates, lease vacant space, manage operating expenses and maintain our properties to an appropriate standard. In doing so, we have developed strong tenant relationships. We intend to leverage those relationships and market knowledge to increase renewals, properly prepare tenants for rent increases, obtain early notification of departures to provide longer re-leasing periods and work with tenants to properly maintain the quality and attractiveness of our properties. Our asset management team also collaborates with our internal credit function to actively monitor the credit profile of each of our tenants and prospective tenants on an ongoing basis.

Our asset management team functions include strategic planning and decision-making, centralized leasing activities and management of third-party leasing companies. Our asset management/credit team oversees property management activities relating to our properties which include controlling capital expenditures and expenses that are not reimbursable by tenants, making regular property inspections, overseeing rent collections and cost control and planning and budgeting activities. Tenant relations matters, including monitoring of tenant compliance with their property maintenance obligations and other lease provisions, will be handled by in-house personnel for most of our properties.

## **Financing Strategy**

We intend to maintain a flexible and growth-oriented capital structure. We intend to use the net proceeds from our public offerings along with additional secured and unsecured indebtedness to acquire industrial properties. Our additional indebtedness may include arrangements such as a revolving credit facility or term loan. We believe that we will have the ability to leverage newly-acquired properties with our long-term target debt-to-value ratio of less than 50%. We also anticipate using OP units to acquire properties from existing owners interested in tax-deferred transactions.

## **Investment Criteria**

We believe that our market knowledge, operations systems and internal processes allow us to efficiently analyze the risks associated with an asset's ability to produce cash flow going forward. We blend fundamental real estate analysis with corporate credit analysis to make a probabilistic assessment of cash flows that will be realized in future periods. We also use data-driven and event-driven analytics and primary research to identify and pursue emerging investment opportunities.

Our investment strategy focuses on Class B industrial properties in secondary markets for the following reasons:

- · Class B industrial properties generally require less capital expenditures than both Class A industrial properties and other commercial property types;
- investment yields for Class B industrial properties are often greater than investment yields on both Class A industrial properties and other commercial property types;
- Class B industrial tenants tend to retain their current space more frequently than Class A industrial tenants;
- Class B industrial properties tend to have higher current returns and lower volatility than Class A industrial properties;

- we believe there is less competition for Class B industrial properties from institutional real estate buyers; our typical competitors are local investors who often do not have ready access to debt or equity capital;
- the Class B industrial real estate market is highly fragmented and complex, which we believe makes it difficult for less-experienced or less-focused investors to access comparable opportunities on a consistent basis;
- we believe that there is a limited new supply of Class B industrial space in our target markets;
- secondary markets generally have less occupancy and rental rate volatility than primary markets;
- Class B industrial properties and secondary markets are typically "cycle agnostic"; i.e., less prone to overall real estate cycle fluctuations;
- · we believe secondary markets generally have more growth potential at a lower cost basis than primary markets; and
- · we believe that the demand for e-commerce-related properties, or e-fulfillment facilities, will continue to grow and play a significant role in our investing strategy.

## Regulation

#### General

Our properties are subject to various laws, ordinances and regulations, including regulations relating to common areas and fire and safety requirements. We believe that we have the necessary permits and approvals to operate each of our properties.

#### Americans with Disabilities Act

Our properties must comply with Title III of the ADA to the extent that such properties are "public accommodations" as defined under the ADA. Under the ADA, all public accommodations must meet federal requirements related to access and use by disabled persons. The ADA may require removal of structural barriers to access by persons with disabilities in certain public areas of our properties where such removal is readily achievable. Although we believe that the properties in the Company Portfolio in the aggregate substantially comply with present requirements of the ADA, and we have not received any notice for correction from any regulatory agency, we have not conducted a comprehensive audit or investigation of all of our properties to determine whether we are in compliance and therefore we may own properties that are not in compliance with the ADA.

ADA compliance is dependent upon the tenant's specific use of the property, and as the use of a property changes or improvements to existing spaces are made, we will take steps to ensure compliance. Noncompliance with the ADA could result in additional costs to attain compliance, imposition of fines by the U.S. government or an award of damages or attorney's fees to private litigants. The obligation to make readily achievable accommodations is an ongoing one, and we will continue to assess our properties and to make alterations to achieve compliance as necessary.

## **Environmental Matters**

The Company Portfolio is subject to various federal, state and local environmental laws. Under these laws, courts and government agencies have the authority to require us, as owner of a contaminated property, to clean up the property, even if we did not know of or were not responsible for the contamination. These laws also apply to persons who owned a property at the time it became contaminated, and therefore, it is possible we could incur these costs even after we sell some of the properties we acquire. In addition to the costs of cleanup, environmental contamination can affect the value of a property and, therefore, an owner's ability to borrow using the property as collateral or to sell the property. Under applicable environmental laws, courts and government agencies also have the authority to require that a person who sent waste to a waste disposal facility, such as a landfill or an incinerator, pay for the clean-up of that facility if it becomes contaminated and threatens human health or the environment.

Furthermore, various court decisions have established that third parties may recover damages for injury caused by property contamination. For instance, a person exposed to asbestos at one of our properties may seek to recover damages if he or she suffers injury from the asbestos. Lastly, some of these environmental laws restrict the use of a property or place conditions on various activities. An example would be laws that require a business using chemicals to manage them carefully and to notify local officials that the chemicals are being used.

We could be responsible for any of the costs discussed above. The costs to clean up a contaminated property, to defend against a claim, or to comply with environmental laws could be material and could adversely affect the funds available for distribution to our stockholders. We usually require Phase I or similar environmental assessments by independent environmental consultants at the time of acquisition of a property. We generally expect to continue to obtain a Phase I or similar environmental site assessments by independent environmental consultants on each property prior to acquiring it. However, these environmental assessments may not reveal all environmental costs that might have a material adverse effect on our business, assets, results of operations or liquidity and may not identify all potential environmental liabilities.

We can make no assurances that (1) future laws, ordinances or regulations will not impose material environmental liabilities on us, or (2) the current environmental condition of our properties will not be affected by tenants, the condition of land or operations in the vicinity of our properties (such as releases from underground storage tanks), or by third parties unrelated to us.

#### Insurance

We carry commercial property, liability and terrorism coverage on all the properties in the Company Portfolio under a blanket insurance policy. Generally, we do not carry insurance for certain types of extraordinary losses, including, but not limited to, losses caused by riots, war, earthquakes and wildfires unless the property is in a higher risk area for those events. We believe the policy specifications and insured limits are appropriate and adequate given the relative risk of loss, the cost of the coverage and standard industry practice, however, our insurance coverage may not be sufficient to fully cover all of our losses. In addition, our title insurance policies may not insure for the current aggregate market value of the Company Portfolio, and we do not intend to increase our title insurance coverage as the market value of the Company Portfolio increases.

## Competition

In acquiring our properties, we compete with other public industrial property sector REITs, income oriented non-traded REITs, private real estate fund managers and local real estate investors and developers. The last named group, local real estate investors and developers, historically has represented our dominant competition for acquisition opportunities. Many of these entities have greater resources than us or other competitive advantages. We also face significant competition in leasing available properties to prospective tenants and in re-leasing space to existing tenants.

## **Employees**

As of December 31, 2017, we had eleven full-time employees. None of our employees are represented by a labor union.

## Legal Proceedings

We are not currently a party, as plaintiff or defendant, to any material legal proceedings. From time to time, we may become party to various lawsuits, claims and other legal proceedings that arise in the ordinary course of our business. There can be no assurance that these matters that may arise in the future, individually or in the aggregate, will not have a material adverse effect on our financial condition or results of operations.

## Structure and Formation of Our Company

## **Our Company**

We were formed as a Maryland corporation in March 2011 and previously conducted business as Plymouth Opportunity REIT, Inc. We conduct our business through an UPREIT structure in which our properties are owned by our operating partnership directly or through subsidiaries, as described below under "—Our Operating Partnership." We are the sole general partner of our operating partnership and indirectly own 90.1% of the OP units in our operating partnership and all of the membership interests in its subsidiaries. Our board of directors oversees our business and affairs.

## **Our Operating Partnership**

Our operating partnership was formed as a Delaware limited partnership in March 2011. Substantially all of our assets are held by, and our operations are conducted through, our operating partnership. Any net proceeds from our public offerings will be contributed to our operating partnership in exchange for OP units. Our interest in our operating partnership will generally entitle us to share in cash distributions from, and in the profits and losses of, our operating partnership in proportion to our percentage ownership. As the sole general partner of our operating partnership, we generally have the exclusive power under the partnership agreement to manage and conduct its business and affairs, subject to certain limited approval and voting rights of the limited partners.

## Our Corporate Information

Our principal executive offices are located at 260 Franklin Street, 7<sup>th</sup> Floor, Boston, Massachusetts 02110. Our telephone number is (617) 340-3814. Our website is www.plymouthreit.com.We electronically file our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and all amendments to those reports with the United States Securities and Exchange Commission ("SEC"). Access to those reports and other filings with the SEC may be obtained, free of charge from our website, www.plymouthreit.com or through the SEC's website at www.sec.gov. These reports are available as soon as reasonably practicable after such material is electronically filed or furnished to the SEC.

## Item 1A. Risk Factors

Risk factors have been omitted as permitted under rules applicable to smaller reporting companies.

## **Item 1B Unresolved Staff Comments**

None

## Item 2. Properties

The following table provides certain information with respect to the Company Portfolio, as of December 31, 2017.

Materia	133	CitylChat	Downsorts Trees	Percent	Year Built/ Renovated	Square	0	I	Annualized Rent	Percent of Total Annualized Rent	Annualized Rent/ Square Foot
Metro Chicago, IL	Address 3940 Stern Avenue	City/State St. Charles , IL	Property Type Warehouse/Light Manufacturing	Ownership 100%	(1) 1987	Footage 146,798	Occupancy	\$	623,891	2.0%	(4) \$4.25
					1987		100% 100%				\$4.25 \$4.92
Chicago, IL	1875 Holmes Road	Elgin, IL	Warehouse/Light Manufacturing	100%		134,415		\$	660,955	2.1%	
Chicago, IL	1355 Holmes Road	Elgin, IL	Warehouse/Distribution	100%	1975/1998	82,456	100%	\$	395,681	1.2%	\$4.80
Chicago, IL	2401 Commerce Drive	Libertyville, IL	Warehouse/Flex	100%	1994/2009	78,574	100%	\$	584,663	1.8%	\$7.44
Chicago, IL	189 Seegers Road	Elk Grove, IL	Warehouse/Light Manufacturing	100%	1972	25,000	100%	\$	165,612	0.5%	\$6.62
Chicago, IL	11351 W. 183 <sup>rd</sup> Street	Orland, IL	Warehouse/Distribution	100%	2000	18,768	100%	\$	186,889	0.6%	\$9.96
Chicago, IL	7200 Mason Ave	Bedford Park, IL	Warehouse/Light Manufacturing	100%	1974	207,345	100%	\$	824,400	2.6%	\$3.98
Chicago, IL	6000 West 73rd Street	Bedford Park, IL	Warehouse/Distribution	100%	1974	148,091	100%	\$	590,400	1.8%	\$3.99
Chicago, IL	6510 West 73rd Street	Bedford Park, IL	Warehouse/Distribution	100%	1974	306,552	100%	\$	843,138	2.6%	\$2.75
Chicago, IL	6558 West 73rd Street	Bedford Park, IL	Warehouse/Light Manufacturing	100%	1975	301,000	100%	\$	1,182,291	3.7%	\$3.93
Chicago, IL	6751 Sayre Avenue	Bedford Park, IL	Warehouse/Light Manufacturing	100%	1973	242,690	100%	\$	788,086	2.5%	\$3.25
Chicago, IL	11601 Central Avenue	Alsip, IL	Warehouse/Flex	100%	1970	260,000	100%	\$	621,400	1.9%	\$2.39
Chicago, IL	13040 South Pulaski Avenue	Alsip, IL	Warehouse/Light Manufacturing	100%	1976	395,466	84.4%	\$	996,912	3.1%	\$2.52
Chicago, IL	1796 Sherwin Avenue	Des Plaines, IL	Warehouse/Distribution	100%	1964	45,139	100%	\$	174,430	0.5%	\$3.86
Chicago, IL	1455-1645 Greenleaf Avenue	Glendale Heights, IL	Warehouse/Distribution	100%	1968	203,740	100%	S	1,271,769	4.0%	\$6.24
Chicago, IL	28160 North Keith Drive	Lake Forest, IL	Warehouse/Distribution	100%	1989	77,924	100%	\$	345,708	1.1%	\$4.44
Chicago, IL	13970 West Laurel Drive	Lake Forest, IL	Warehouse/Distribution	100%	1990	70,196	100%	\$	315,175	1.0%	\$4.49
Chicago, IL	3841-3865 Swanson Court	Gurnee, IL	Warehouse/Distribution	100%	1978	99,625	100%	S	423,864	1.3%	\$4.25
Chicago, IL	1750 South Lincoln Drive	Freeport, IL	Warehouse/Light Manufacturing	100%	2001	499,200	100%	\$	1,048,320	3.3%	\$2.10
Chicago, IL	440 South McLean Boulevard	Elgin, IL	Warehouse/Light Manufacturing	100%	1968/1998	74.613	100%	\$	373,065	1.2%	\$5.00
Milwaukee, WI	525 West Marquette Avenue	Oak Creek, WI	Warehouse/Distribution	100%	1979	112.144	100%	S	398,547	1.2%	\$3.55
Milwaukee, WI	5110 South 6th Street	Milwaukee, WI	Warehouse/Distribution	100%	1972	58,500	0%	S	0	0.0%	\$0.00
Cincinnati, OH	11540 - 11630 Mosteller Road	Sharonville, OH	Warehouse/Light Manufacturing	100%	1959	358,386	100%	S	1,061,124	3.3%	\$2.96
Cincinnati, OH	4115 Thunderbird Lane	Fairfield, OH	Warehouse/Light Manufacturing	100%	1991	70,000	100%	S	239,190	0.7%	\$3.42
				100%	1973		100%	S		1.3%	\$2.82
Florence, KY	7585 Empire Drive	Florence, KY	Warehouse/Light Manufacturing		1973	148,415			418,010		
Columbus, OH	3500 Southwest Boulevard	Grove City, OH	Warehouse/Distribution	100%		527,127	100%	\$	1,782,634	5.6%	\$3.38
Columbus, OH	3100 Creekside Parkway	Lockbourne, OH	Warehouse/Distribution	100%	1999	340,000	100%	\$	1,003,000	3.1%	\$2.95
Columbus, OH	8288 Green Meadows Dr. N	Lewis Center, OH	Warehouse/Distribution	100%	1988	300,000	100%	\$	927,000	2.9%	\$3.09
Columbus, OH	8273 Green Meadows Dr. N	Lewis Center, OH	Warehouse/Distribution	100%	1996/2007	77,271	100%	\$	362,849	1.1%	\$4.70
Columbus, OH	7001 American Pkwy	Reynoldsburg, OH	Warehouse/Distribution	100%	1986/2007 & 2012	54,100	100%	\$	175,824	0.5%	\$3.25
Memphis, TN	6005, 6045 & 6075 Shelby Dr.	Memphis, TN	Warehouse/Distribution	100%	1989	202,303	82.8%	\$	492,478	1.5%	\$2.94
Jackson, TN	210 American Dr.	Jackson, TN	Warehouse/Distribution	100%	1967/1981 & 2013	638,400	100%	s	1,404,480	4.4%	\$2.20
Altanta, GA	32 Dart Road	Newman, GA	Warehouse/Light Manufacturing	100%	1988/2014	194,800	100%	\$	525,960	1.6%	\$2.70
Altanta, GA	1665 Dogwood Drive SW	Conyers, GA	Warehouse/Light Manufacturing	100%	1973	198,000	100%	S	603,900	1.9%	\$3.05
Altanta, GA	1715 Dogwood Drive	Conyers, GA	Warehouse/Light Manufacturing	100%	1973	100,000	100%	S	227,498	0.7%	\$2.27
Altanta, GA	11236 Harland Drive	Covington, GA	Warehouse/Distribution	100%	1988	32,361	100%	\$	118,118	0.4%	\$3.65
Portland, ME	56 Milliken Road	Portland, ME	Warehouse/Light Manufacturing	100%	1966/1995, 2005, 2013	200.625	100%	s	1.052.694	3.3%	\$5.25
Marlton, NJ	4 East Stow Road	Marlton, NJ	Warehouse/Distribution	100%	1986	156,279	83%	S	726,190	2.3%	\$5.59
Cleveland, OH	1755 Enterprise Parkway	Twinsburg, OH	Warehouse/Light Manufacturing	100%	1979/2005	255,570	100%	S	1,354,762	4.2%	\$5.39 \$5.30
Columbus, OH	2120 - 2138 New World Drive	Columbus, OH	Warehouse/Distribution	100%	1979/2003	121,200	100%	S	330,420	1.0%	\$2.73
Memphis, TN	3635 Knight Road	Memphis, TN	Warehouse/Distribution	100%	1986	131,904	100.0%	\$	319,980	1.0%	\$2.73
Memphis, TN	2810-2838, 2833-2843, 2842-2848, 2847, 2849-2871, 2872, 2890-2906,	Memphis, TN	Warehouse/Flex								
	2980-2988 Business Park Drive			100%	1985-1989	235,006	51.8%	\$	1,973,395	6.1%	\$16.21
Indianapolis, IN	3035 North Shadeland Ave	Indianapolis, IN	Warehouse/Distribution	100%	1962/2004	564,911	95.1%	\$	1,567,740	4.9%	\$2.92
Indianapolis, IN	3169 North Shadeland Ave	Indianapolis, IN	Warehouse/Distribution	100%	1979/2014	41,960	100%	\$	213,728	0.7%	\$5.09
South Bend, IN	5861 W Cleveland Road	South Bend, IN	Warehouse/Distribution	100%	1994	62,550	100%	\$	187,650	0.6%	\$3.00
South Bend, IN	West Brick Road	South Bend, IN	Warehouse/Distribution	100%	1998	101,450	100%	\$	304,350	0.9%	\$3.00
South Bend, IN	4491 N Mayflower Road	South Bend, IN	Warehouse/Distribution	100%	2000	77,000	100%	\$	231,000	0.7%	\$3.00
South Bend, IN	5855 West Carbonmill Road	South Bend, IN	Warehouse/Distribution	100%	2002	198,000	100%	\$	792,000	2.5%	\$4.00
South Bend, IN	4955 Ameritech Drive	South Bend, IN	Warehouse/Distribution	100%	2004	228,000	100%	S	888,000	2.8%	\$3.89
	lio – Industrial Properties Total/Weighte					9,203,854	96.5%	\$	32,099,170	100.0%	\$3.61

(1) Renovation means significant upgrades, alterations or additions to building areas, interiors, exteriors and/or systems.

As of December 31, 2017, 35 of our 49 properties were encumbered by mortgage indebtedness totaling \$229,800 million and 10 of our 49 properties were encumbered by our line of credit agreement totaling \$21,325 (excluding unamortized deferred financing fees and debt issuance costs). See Note 7 in the accompanying Notes to the Consolidated Financial Statements for additional information.

<sup>(2)</sup> Annualized rent is calculated by multiplying (i) rental payments (defined as cash rents before abatements) for the month ended December 31, 2017 by (ii) 12.

<sup>3)</sup> Represents the percentage of total annualized rent for properties owned as of December 31, 2017.

<sup>(4)</sup> Calculated by multiplying (i) rental payments (defined as cash rents before abatements) for the month ended December 31, 2017, by (ii) 12, and then dividing by leased square feet for such property as of December 31, 2017.

## Functionality Diversification

The following tables set forth information relating to functionality diversification by building type based on total square footage and annualized rent as of December 31, 2017.

				Percentage		Percentage	Annualized
	Number of		Total Rentable	of Rentable	Annualized	of Annualized	Base Rent per
Property Type	Properties	Occupancy	Square Feet	Square Feet	Base Rent	Base Rent	Square Foot
Warehouse/Distribution	30	97.7%	5,284,774	57.5%	17,165,204	53.5%	3.32
Warehouse/Light Manufacturing	13	98.0%	3,049,908	33.1%	10,415,127	32.4%	3.49
Warehouse/Flex	3	80.3%	573,580	6.2%	3,179,458	9.9%	6.91
Light Manufacturing/Flex	3	91.1%	295,592	3.2%	1,339,381	4.2%	4.97
Total Company Portfolio	49	96.5%	9,203,854	100.0%	\$ 32,099,170	100.0%	3.61

## Geographic Diversification

The following tables set forth information relating to geographic diversification of the Company Portfolio by state based on total annualized rent as of December 31, 2017.

			Total	Percentage		Percentage	Annualized
	Number of		Rentable	of Rentable	Annualized	of Annualized	Base Rent per
State	Properties	Occupancy (1)	Square Feet	Square Feet	Base Rent (2)	Base Rent (3)	Square Foot (4)
Ohio	9	100.0%	2,103,654	22.9%	7,236,802	22.5%	\$3.44
Illinois	20	98.2%	3,417,592	37.1%	12,416,650	38.7%	\$3.70
Indiana	7	97.8%	1,273,871	13.8%	4,184,468	13.0%	\$3.36
Tennessee	4	87.7%	1,207,613	13.1%	4,190,333	13.1%	\$3.95
Maine	1	100.0%	200,625	2.2%	1,052,694	3.3%	\$5.25
New Jersey	1	83.2%	156,279	1.7%	726,190	2.3%	\$5.59
Georgia	4	100.0%	525,161	5.7%	1,475,476	4.6%	\$2.81
Wisconsin	2	65.7%	170,644	1.9%	398,547	1.2%	
Kentucky	1	100.0%	148,415	1.6%	418,010	1.3%	\$2.82
Total Company Portfolio	49	96.5%	9,203,854	100.0%	\$ 32,099,170	100.0%	\$3.61

## Industry Diversification

The following tables set forth information relating to tenant diversification of the Company Portfolio by industry based on total square feet occupied and annualized rent as of December 31, 2017.

	Number	Total Leased	Percentage of Leased	Annualized	Percentage of Annualized	Annualized Base Rent per
Industry	of Leases (1)	Square Feet	Square Feet	Base Rent(2)	Base Rent(3)	Square Foot(4)
Logistics	16	1,215,426	13.7%	4,588,514	14.4%	\$3.78
Industrial Equip	13	1,459,156	16.4%	5,564,119	17.4%	\$3.81
Light Mfg	14	1,164,917	13.1%	3,993,739	12.5%	\$3.43
Wholesale/Retail	9	1,070,173	12.0%	3,160,857	9.8%	\$2.95
Paper & Printing	4	942,109	10.6%	2,514,829	7.8%	\$2.67
Automotive	5	777,146	8.7%	2,353,108	7.3%	\$3.03
Home Furnishings	1	527,127	5.9%	1,782,634	5.6%	\$3.38
Aerospace	4	280,370	3.2%	1,447,918	4.5%	\$5.16
Construction	3	377,279	4.3%	1,421,167	4.4%	\$3.77
Healthcare	3	347,645	3.9%	1,153,200	3.6%	\$3.32
Business Services	6	113,456	1.3%	1,067,603	3.3%	\$9.41
Chemicals	2	215,292	2.4%	937,688	2.9%	\$4.36
Tech/Elec	4	160,925	1.8%	768,242	2.4%	\$4.77
Food & Beverage	3	97,904	1.1%	683,094	2.1%	\$6.98
Financial Services	2	71,927	0.8%	297,060	0.9%	\$4.13
Photography	1	39,950	0.5%	257,278	0.8%	\$6.44
Plastics	1	21,200	0.3%	108,120	0.3%	\$5.10
Total Company Portfolio	91	8,882,002	100.0%	\$ 32,099,170	100.0%	\$3.61

## Tenants

The following table sets forth information about the ten largest tenants in our Company Portfolio based on total annualized rent as of December 31, 2017.

Tenant	Market	Industry	Number of Leases	Total Leased Square Feet	Expiration	Annualized Base Rent/SF(1)	Annualized Base Rent (2)	Total Annualized Rent (3)
Corporate Services, Inc.	South Bend	Logistics & Transportation	4	667,000	3/2/2021	\$3.60	\$ 2,403,000	7.5%
Pier One	Columbus	Home Furnishings	1	527,127	12/31/2017	\$3.38	\$ 1,782,634	5.5%
Pactiv Corporation	Chicago	Industrial Equipment						
	· ·	Components	2	355,436	6/30/2025	\$3.98	\$ 1,414,800	4.4%
Perseus Distribution	Jackson	Paper & Printing	1	638,400	5/31/2020	\$2.20	\$ 1,404,480	4.4%
NOVA Wildcat Amerock	Chicago	Wholesale/Retail	1	499,200	12/31/2018	\$2.10	\$ 1,048,320	3.3%
Liquidity Services	Columbus	Wholesale/Retail	1	340,000	2/28/2019	\$2.95	\$ 1,002,999	3.1%
Volvo Parts North America	Columbus	Automotive	1	300,000	10/31/2019	\$3.09	\$ 927,000	2.9%
AMTEC Precision Products	Chicago	Industrial Equipment Components	2	174,336	4/30/2025	\$4.99	\$ 870,659	2.7%
Nexus Distribution	Chicago	Industrial Equipment						
	-	Components	1	306,552	4/30/2021	\$2.75	\$ 843,138	2.6%
Sappi Fine Paper	Chicago	Paper & Printing	1	225,061	4/30/2020	\$3.65	\$ 821,581	2.6%
Ten Largest Tenants by Annualiz	ed Rent	_	15	4,033,112		\$3.10	\$ 12,518,611	39.0%
All Other			76	4,848,890		\$4.04	\$ 19,580,559	61.0%
Total Company Portfolio	•		91	8,882,002	•	\$3.61	\$ 32,099,170	100.0%

## Lease Overview

Triple-net lease. In our triple-net leases, the tenant is responsible for all aspects of and costs related to the property and its operation during the lease term. The landlord may have responsibility under the lease to perform or pay for certain capital repairs or replacements to the roof, structure or certain building systems, such as heating and air conditioning and fire suppression. The tenant may have the right to terminate the lease or abate rent due to a major casualty or condemnation affecting a significant portion of the property or due to the landlord's failure to perform its obligations under the lease. As of December 31, 2017, there were 64 triple-net leases in the Company Portfolio, representing approximately 75.6% of our total annualized base rent.

Modified triple-net lease. In our modified triple-net leases, the landlord is responsible for some property related expenses during the lease term, but the cost of most of the expenses is passed through to the tenant. The tenant may have the right to terminate the lease or abate rent due to a major casualty or condemnation affecting a significant portion of the property or due to the landlord's failure to perform its obligations under the lease. As of December 31, 2017, there were 11 modified triple-net leases in the Company Portfolio, representing approximately 13.8% of our total annualized base rent.

Gross lease. In our gross leases, the landlord is responsible for all aspects of and costs related to the property and its operation during the lease term. The tenant may have the right to terminate the lease or abate rent due to a major casualty or condemnation affecting a significant portion of the property or due to the landlord's failure to perform its obligations under the lease. As of December 31, 2017, there were 16 gross leases in the Company Portfolio, representing approximately 10.6% of the annualized base rent.

## Lease Expirations

As of December 31, 2017, the weighted average in-place remaining lease term of the Company Portfolio was 3.1 years. The following table sets forth a summary schedule of lease expirations for leases in place as of December 31, 2017, plus available space, for each of the ten full calendar years commencing December 31, 2017 and thereafter. The information set forth in the table assumes that tenants exercise no renewal options and no early termination rights.

	Number of Leases	Total Rentable	Percentage of Rentable	Annualized	Percentage of Annualized	Annualized Base Rent per
Year of Expiration	Expiring(1)	Square Feet	Square Feet	Base Rent(2)	Base Rent(3)	Square Foot(4)
Available	0	321,852	3.5%	\$ _	0.0%	\$0.00
2017	2	547,527	5.9%	\$ 1,865,458	5.8%	\$3.41
2018	16	1,156,199	12.6%	\$ 4,787,314	14.9%	\$4.14
2019	14	1,366,738	14.9%	\$ 4,908,116	15.3%	\$3.59
2020	12	1,587,596	17.2%	\$ 5,347,293	16.7%	\$3.37
2021	18	1,901,602	20.7%	\$ 7,153,045	22.3%	\$3.76
2022	12	519,614	5.6%	\$ 2,067,006	6.4%	\$3.98
2023	5	394,059	4.3%	\$ 1,150,590	3.6%	\$2.92
2024	4	584,283	6.3%	\$ 1,406,002	4.4%	\$2.41
2025	6	534,607	5.8%	\$ 2,415,886	7.5%	\$4.52
2026	1	53,970	0.6%	\$ 302,772	0.9%	\$5.61
2027	1	235,807	2.6%	\$ 695,688	2.2%	\$2.95
Thereafter	0	-	0.0%	\$ _	0.0%	\$0.00
Total Company Portfolio	91	9,203,854	100%	\$ 32,099,170	100%	\$3.61

- (1) One tenant has five leases and five tenants have two leases resulting in the number of different tenants to be 82 while there are 91 leases.
- (2) Calculated as monthly contracted base rent per the terms of such lease, as of December 31, 2017, multiplied by 12. Excludes billboard and antenna revenue and rent abatements. Annualized base rent includes rent from triple net leases, modified triple-net leases and gross leases.
- (3) Calculated as annualized base rent set forth in this table divided by total annualized base rent for the Company Portfolio as of December 31, 2017.
- (4) Calculated as annualized base rent for such leases divided by leased square feet for such leases at each of the properties so impacted by the lease expirations as of December 31, 2017.

## ITEM 3. LEGAL PROCEEDINGS

In the normal course of business, we could become party to legal actions and proceedings involving matters that are generally incidental to our business. While it will likely not be possible to ascertain the ultimate outcome of such matters, management expects that the resolution of any such legal actions and proceedings would not have a material adverse effect on our consolidated financial statements.

There are no legal proceedings at this time.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## PART II

## Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## Stockholder Information

As of March 8, 2018, we had 3,819,201 shares of common stock outstanding held of record by a total of approximately 130 stockholders; however, because many shares of our common stock are held by brokers andother institutions on behalf of stockholders, we believe there are substantially more beneficial holders of our comon stock than record holders. The number of stockholders is based on the records Continental Stock Transfer & Trust, which serves as our transfer agent.

## Market Information

Our common stock is traded on the NYSE American under the symbol "PLYM." On December 31, 2017, the closing price of our common stock, as reported on the NYSE American, was \$18.48. The following table sets forth, for the periods indicated, the high and low sale prices of our common stock since June 14, 2017, the date our common stock began trading on the NYSE American, and the dividends paid by us and the annualized dividend per share with respect to those periods.

	High Low				ash Dividends Declared per Share <sup>(1)</sup>	Annualized Dividend Per Share
2017						
Second quarter (commencing June 14, 2017 to June 30, 2017) <sup>(2)</sup>	\$ 19.00	\$	17.70	\$	0.0650(3)	\$ 1.50
Third quarter	\$ 19.00	\$	16.50	\$	0.3750(4)	\$ 1.50
Fourth quarter	\$ 18.98	\$	17.22	\$	0.3750(5)	\$ 1.50

- Dividend information is for dividends declared with respect to that quarter.
- We completed our initial listed public offering of shares of our common stock on June 14, 2017. (2)
- On July 31, 2017, the Company paid a cash dividend in the amount of \$0.0650 per share for the period beginning June 14, 2017 and ended June 30, 2017 to stockholders of record on July 7, 2017. On October 31, 2017, the Company paid a cash dividend in the amount of \$0.3750 per share for the quarter ended September 30, 2017 to stockholders of record on September 30, 2017. (3)
- (4)
- On January 31, 2018, the Company paid a cash dividend in the amount of \$0.3750 per share for the quarter ended December 31, 2017 to stockholders of record on December 29, 2017.

## Distribution Policy

It is our policy to declare quarterly dividends to the stockholders so as to comply with applicable provisions of the Code governing REITs. The declaration and payment of quarterly dividends remains subject to the review and approval of the board of directors. To satisfy the requirements to qualify as a REIT, and to avoid paying tax on our income, we have paid and intend to continue to pay regular quarterly cash dividends of all or substantially all of our REIT taxable income (excluding net capital gains) to holders of our common stock.

We intend to distribute at least 90% of our taxable income each year (subject to certain adjustments as described below) to our stockholders in order to qualify as a REIT under the Code and generally expect to distribute 100% of our REIT taxable income so as to avoid the excise tax on undistributed REIT taxable income.

Distributions to our common stockholders are authorized by our board of directors in its sole discretion and declared by us out of funds legally available therefor. We expect that our board of directors, in authorizing the amounts of distributions, will consider a variety of factors, including:

- actual results of operations and our cash available for distribution;
- the timing of the investment of the net proceeds from our offerings;
- debt service requirements and any restrictive covenants in our loan agreements;
- capital expenditure requirements for our properties;
- our taxable income;
- the annual distribution requirement under the REIT provisions of the Code;
- our operating expenses;
- requirements under applicable law; and
- other factors that our board of directors may deem relevant.

We anticipate that at least initially, our distributions will exceed our then current and accumulated earnings and profits as determined for U.S. federal income tax purposes primarily due to depreciation and amortization that we expect to incur. Therefore, a portion of these distributions may represent a return of capital for U.S. federal income tax purposes. Distributions in excess of our current and accumulated earnings and profits and not treated by us as a distribution will not be taxable to a taxable U.S. stockholder under current U.S. federal income tax law to the extent those distributions do not exceed the stockholder's adjusted tax basis in his or her shares of common stock, but rather will reduce the adjusted basis of the shares of common stock. Therefore, the gain (or loss) recognized on the sale of the common stock or upon our liquidation will be increased (or decreased) accordingly. To the extent those distributions exceed a taxable U.S. stockholder's adjusted tax basis in his or our shares of common stock, they generally will be treated as a capital gain realized form the taxable disposition of those shares. The percentage of our stockholder distributions that exceeds our current and accumulated earnings and profits may vary substantially from year to year.

Although we have no current intention to do so, we may in the future also choose to pay distributions in the form of our own shares.

## **Unregistered Sales of Equity Securities**

None.

## Issuer Purchases of Equity Securities

None

#### Item 6. Selected Financial Data

Selected financial data has been omitted as permitted under rules applicable to smaller reporting companies.

## Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is based on, and should be read in conjunction with our audited historical financial statements and related notes thereto as of and for the years ended December 31, 2017 and 2016.

#### Overview

We are a full service, vertically integrated, self-administered and self-managed REIT focused on the acquisition, ownership and management of single- and multi-tenant Class B industrial properties, including distribution centers, warehouses and light industrial properties. The Company Portfolio consists of 49 industrial properties located in nine states with an aggregate of approximately 9.2 million rentable square feet leased to 82 different tenants.

Our strategy is to invest in single- and multi-tenant Class B industrial properties located primarily in secondary markets across the U.S.; however, we may make opportunistic acquisitions of Class A industrial properties or industrial properties located in primary markets. We seek to generate attractive risk-adjusted returns for our stockholders through a combination of dividends and capital appreciation.

## **Factors That May Influence Future Results of Operations**

### **Business and Strategy**

Our core investment strategy is to acquire primarily Class B industrial properties predominantly in secondary markets across the U.S. We expect to acquire these properties through third-party purchases and structured sale-leasebacks where we believe we can achieve high initial yields and strong ongoing cash-on-cash returns. In addition, we may make opportunistic acquisitions of Class A industrial properties or industrial properties in primary markets that offer similar return characteristics.

Our target markets are comprised primarily of secondary markets because we believe these markets tend to have less occupancy and rental rate volatility and less buyer competition relative to primary markets. We also believe that the systematic aggregation of such properties will result in a diversified portfolio that will produce sustainable risk-adjusted returns. Future results of operations may be affected, either positively or negatively, by our ability to effectively execute this strategy.

We also intend to pursue joint venture arrangements with institutional partners which could provide management fee income as well as residual profit-sharing income. Such joint ventures may involve investing in industrial assets that would be characterized as opportunistic or value-add investments. These may involve development or redevelopment strategies that may require significant up-front capital expenditures, lengthy lease-up periods and result in inconsistent cash flows. As such, these properties' risk profiles and return metrics would likely differ from the non-joint venture properties that we target for acquisition.

## Rental Revenue and Tenant Recoveries

We receive income primarily from rental revenue from our properties. The amount of rental revenue generated by the Company Portfolio depends principally on the occupancy levels and lease rates at our properties, our ability to lease currently available space and space that becomes available as a result of lease expirations and on the rental rates at our properties.

Occupancy Rates. As of December 31, 2017, the Company Portfolio was approximately 96.5% occupied. Our occupancy rate is impacted by general market conditions in the geographic areas which our properties are located and the financial condition of tenants in our target markets.

Rental Rates. We believe that rental rates for Class B industrial properties in our markets continue to recover from the 2008 financial crisis and subsequent economic recession, and accordingly we expect increases in lease rates upon renewal of upcoming lease expirations as market conditions continue to improve. Future economic downturns affecting our markets could impair our ability to renew or re-lease space, and adverse developments that affect the ability of our tenants to fulfill their lease obligations, such as tenant bankruptcies, could adversely affect our ability to maintain or increase occupancy or rental rates at our properties. Adverse developments or trends in one or more of these factors could adversely affect our rental revenue in future periods.

## Scheduled Lease Expirations

Our ability to re-lease space subject to expiring leases will impact our results of operations and will be affected by economic and competitive conditions in the markets in which we operate and by the desirability of our individual properties. During the period from January 1, 2018 through to December 31, 2020, an aggregate of 52.8% of the annualized base rent leases in the Company Portfolio are scheduled to expire, which we believe will provide us an opportunity to adjust below market rates as market conditions continue to improve.

We have historically been able to quickly and efficiently lease vacant space in the Company Portfolio. During 2016 and 2017, leases for space totaling 506,275 square feet (5.5% of the Company Portfolio) either was subject to renewal or expired. Approximately 95% of the expired space was renewed and an additional 50,061 square feet was leased long term with new tenants. At December 31, 2017, the vacancy rate of the Company Portfolio was 3.5% factoring in the vacancy rate associated with the properties acquired in the third and fourth quarter of 2017.

					Square	Square Feet		Portfolio
				Start	Feet	Leased/	Portfolio	Percent
Address	Metro	Status	Tenant	Date	Expired	Renewed	Vacancy	Vacant
6075 E Shelby	Memphis	Renewal	Dollar Tree	1/1/2016	20,400	20,400	84,894	2.10%
1755 Enterprise	Cleveland	Renewal	Technoform	3/1/2016	53,970	53,970	84,894	2.10%
4115 Thunderbird	Cincinnati	Renewal	Worldpac	4/1/2016	70,000	70,000	84,894	2.10%
6005 E Shelby	Memphis	New	Impact Innovations	6/9/2016		41,040	43,854	1.10%
6005 E Shelby	Memphis	Renewal	Libra Resources	8/1/2016	13,680	13,680	43,854	1.10%
6075 E Shelby	Memphis	New	Impact Innovations	9/13/2016		21,153	22,701	0.60%
8273 Green Meadows	Columbus	New	Signcaster Corporation	11/1/2016		19,473	3,228	0.10%
6005 E Shelby	Memphis	Expired	Impact Innovations	11/30/2016	41,040		44,268	1.10%
6075 E Shelby	Memphis	Expired	Impact Innovations	11/30/2016	21,153		65,421	1.60%
6045 E Shelby	Memphis	Renewal	RR Donnelly	10/30/2016	11,352	11,352	65,421	1.60%
6075 E Shelby	Memphis	Renewal	Dollar Tree	1/1/2017	20,400	20,400	65,421	1.60%
2401 Commerce	Chicago	Renewal	VW Credit	1/1/2017	18,309	18,309	65,421	1.60%
3490 Stern	Chicago	Renewal	Colony Displays	1/1/2017	146,798	146,798	65,421	1.60%
4 East Stow Rd	Philadelphia	New	Telissa R. Lindsey	2/18/2017		3,228	62,193	1.60%
6005 E Shelby	Memphis	Expired	Libra Resources	7/31/2017	13,680		75,873	2.00%
Vacancy associated w	ith Q3 Acquisitions						216,762	3.80%
6005 E Shelby	Memphis	New	Discount Comic Books	9/15/2017		41,040	175,722	3.00%
Vacancy associated w	ith Q4 Acquisitions	•		•	•		295,531	3.2%
4 East Stow Road	Philadelphia	Downsize	ReverTech/Selectron	10/1/17	75,493	49,172	321,852	3.5%
					506,275	530.015		

During the years ended December 31, 2016 and 2017, we negotiated 12 leases with durations in excess of six months encompassing 459,690 square feet and negotiated one lease with a duration of less than six months encompassing 21,153 square feet. Renewed leases made up 79.4% of the square footage covered by the 12 leases in excess of 6 months, and the rent under the renewed leases increased an average of 5.3% over the prior leases. Leases to new tenants comprised the other 20.6% of the square footage covered by the 12 leases in excess of 6 months, and the rent under the new leases increase an average of 48.7% over the prior leases. The rental rates under the 12 leases in excess of 6 months entered into during 2016 and 2017, increased by an average of 10.3% over the rates of the prior leases.

The table below reflects certain data about our new and renewed leases with terms of greater than six months executed in the years 2016 and 2017.

Square Footage	% of Total Square Footage					% Change	Impr	ovements	Con	Lease nmissions SF/YR
169,402	73.7%	\$	3.69	\$	3.83	3.8%	\$	0.29	\$	0.13
60,513	26.3%	\$	1.90	\$	2.98	57.1%	\$	0.34	\$	0.26
229,915	100.0%	\$	3.22	\$	3.61	12.1%	\$	0.31	\$	0.16
234,679	84.1%	\$	4.25	\$	4.51	6.2%	\$	0.07	\$	0.13
44,268	15.9%		2.16	\$	3.00	38.7	\$	0.45	\$	0.38
278,947	100.0%	\$	3.70	\$	4.11	11.2%	\$	0.17	\$	0.20
404,081	79.4%	\$	4.01	\$	4.23	5.3%	\$	0.17	\$	0.13
104,781	20.6%	\$	2.01	\$	2.99	48.7%	\$	0.39	\$	0.31
508,862	100.0%	\$	3.60	\$	3.97	10.3%	\$	0.21	\$	0.17
	169,402 60,513 229,915 234,679 44,268 278,947 404,081 104,781	Square Footage         Square Footage           169,402         73.7%           60,513         26.3%           229,915         100.0%           234,679         84.1%           44,268         15.9%           278,947         100.0%           404,081         79.4%           104,781         20.6%	Square Footage         Square Footage         Ex I           169,402         73.7%         \$           60,513         26.3%         \$           229,915         100.0%         \$           234,679         84.1%         \$           44,268         15.9%         \$           278,947         100.0%         \$           404,081         79.4%         \$           104,781         20.6%         \$	Square Footage         Square Footage         Expiring Rent           169,402         73.7%         \$ 3.69           60,513         26.3%         \$ 1.90           229,915         100.0%         \$ 3.22           234,679         84.1%         \$ 4.25           44,268         15.9%         2.16           278,947         100.0%         \$ 3.70           404,081         79.4%         \$ 4.01           104,781         20.6%         \$ 2.01	Square Footage         Square Footage         Expiring Rent           169,402         73.7%         \$ 3.69         \$ 60,513         26.3%         \$ 1.90         \$ 229,915         \$ 3.22 <td>Square Footage         Square Footage         Expiring Rent         New Rent           169,402         73.7%         \$ 3.69         \$ 3.83           60,513         26.3%         \$ 1.90         \$ 2.98           229,915         100.0%         \$ 3.22         \$ 3.61           234,679         84.1%         \$ 4.25         \$ 4.51           44,268         15.9%         2.16         \$ 3.00           278,947         100.0%         \$ 3.70         \$ 4.11           404,081         79.4%         \$ 4.01         \$ 4.23           104,781         20.6%         \$ 2.01         \$ 2.99</td> <td>Square Footage         Square Footage         Expiring Rent         New Rent         % Change           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%           44,268         15.9%         2.16         \$ 3.00         38.7           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%</td> <td>Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Impr S//           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$           44,268         15.9%         2.16         \$ 3.00         38.7         \$           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$</td> <td>Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Improvements \$/SF/YR           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$ 0.29           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$ 0.34           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$ 0.31           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$ 0.07           44,268         15.9%         2.16         \$ 3.00         38.7         \$ 0.45           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$ 0.17           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$ 0.17           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$ 0.39</td> <td>Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Improvements S/SF/YR         Con S/           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$ 0.29         \$           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$ 0.34         \$           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$ 0.31         \$           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$ 0.07         \$           44,268         15.9%         2.16         \$ 3.00         38.7         \$ 0.45         \$           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$ 0.17         \$           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$ 0.17         \$           404,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$ 0.39         \$</td>	Square Footage         Square Footage         Expiring Rent         New Rent           169,402         73.7%         \$ 3.69         \$ 3.83           60,513         26.3%         \$ 1.90         \$ 2.98           229,915         100.0%         \$ 3.22         \$ 3.61           234,679         84.1%         \$ 4.25         \$ 4.51           44,268         15.9%         2.16         \$ 3.00           278,947         100.0%         \$ 3.70         \$ 4.11           404,081         79.4%         \$ 4.01         \$ 4.23           104,781         20.6%         \$ 2.01         \$ 2.99	Square Footage         Square Footage         Expiring Rent         New Rent         % Change           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%           44,268         15.9%         2.16         \$ 3.00         38.7           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%	Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Impr S//           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$           44,268         15.9%         2.16         \$ 3.00         38.7         \$           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$	Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Improvements \$/SF/YR           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$ 0.29           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$ 0.34           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$ 0.31           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$ 0.07           44,268         15.9%         2.16         \$ 3.00         38.7         \$ 0.45           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$ 0.17           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$ 0.17           104,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$ 0.39	Square Footage         Square Footage         Expiring Rent         New Rent         % Change         Improvements S/SF/YR         Con S/           169,402         73.7%         \$ 3.69         \$ 3.83         3.8%         \$ 0.29         \$           60,513         26.3%         \$ 1.90         \$ 2.98         57.1%         \$ 0.34         \$           229,915         100.0%         \$ 3.22         \$ 3.61         12.1%         \$ 0.31         \$           234,679         84.1%         \$ 4.25         \$ 4.51         6.2%         \$ 0.07         \$           44,268         15.9%         2.16         \$ 3.00         38.7         \$ 0.45         \$           278,947         100.0%         \$ 3.70         \$ 4.11         11.2%         \$ 0.17         \$           404,081         79.4%         \$ 4.01         \$ 4.23         5.3%         \$ 0.17         \$           404,781         20.6%         \$ 2.01         \$ 2.99         48.7%         \$ 0.39         \$

#### Conditions in Our Markets

The Company Portfolio is located primarily in various secondary markets in the eastern half of the U.S. Positive or negative changes in economic or other conditions, adverse weather conditions and natural disasters in these markets are likely to affect our overall performance.

## Rental Expenses

Our rental expenses generally consist of utilities, real estate taxes, insurance and site repair and maintenance costs. For the majority of the Company Portfolio, rental expenses are controlled, in part, by either the triple net provisions or modified gross lease expense reimbursement provisions in tenant leases. However, the terms of our tenant leases vary and in some instances the leases may provide that we are responsible for certain rental expenses. Accordingly, our overall financial results will be impacted by the extent to which we are able to pass-through rental expenses to our tenants.

## General and Administrative Expenses

As a newly public company, we expect to incur increased general and administrative expenses, including legal, accounting and other expenses related to corporate governance, public reporting and compliance with various provisions of the Sarbanes-Oxley Act. In addition, we anticipate that our staffing levels will increase slightly from eleven employees as of the date of this annual report on Form 10-K to between 12 and 14 employees during the 12 to 24 months following December 31, 2017 and, as a result, our general and administrative expenses will increase further.

## Critical Accounting Policies

Our discussion and analysis of our company's historical financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with GAAP. The preparation of these financial statements in conformity with GAAP requires management to make estimates and assumptions in certain circumstances that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amount of revenue and expenses in the reporting period. Actual amounts may differ from these estimates and assumptions.

We believe our most critical accounting policies are the regular evaluation of whether the value of a real estate asset has been impaired and accounting for acquisitions. Each of these items involves estimates that require management to make judgments that are subjective in nature. We rely on our experience, we collect historical data and current market data, and we analyze these assumptions in order to arrive at what we believe to be reasonable estimates. Under different conditions or assumptions, materially different amounts could be reported related to the accounting policies described below. In addition, application of these accounting policies involves the exercise of judgments on the use of assumptions as to future uncertainties and, as a result, actual results could materially differ from these estimates.

## Use of Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Management makes significant estimates regarding the allocation of tangible and intangible assets or business acquisitions, impairment of long-lived assets, stock-based compensation and its common stock warrants liability. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management adjusts such estimates when facts and circumstances dictate. As future events and their effects cannot be determined with precision, actual results could differ from those estimates and assumptions.

#### Going Concern

In accordance with ASU 2014-15, Presentation of Financial Statements – Going Concern ("ASU 2014-15"), we have evaluated our ability to continue as a going concern. Our financial statements for the years ended December 31, 2016 and 2015 included in the prospectus dated June 8, 2017, included a statement indicating substantial doubt with regard to our ability to continue as a going concern. The net proceeds of our initial listed public offering in June 2017 and our Series A Preferred Stock offering in October 2017 have fully addressed our working capital needs. Our consolidated financial statements have been prepared on a basis which assumes that we will continue as a going concern and which contemplates the realization of assets and the satisfaction of liabilities and commitments in the ordinary course of business.

#### Cash

We maintain our cash in bank deposit accounts, which at times may exceed federally insured limits. As of December 31, 2017, we had not realized any losses in such cash accounts and believe that we are not exposed to any significant risk of loss.

#### Income Taxes

We elected to be taxed as a REIT for U.S. federal income tax purposes commencing with our taxable year ended December 31, 2012 and we believe that our organization and method of operation enable us to continue to meet the requirements for qualification and taxation as a REIT. We had no taxable income prior to electing REIT status. To maintain our qualification as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of our annual REIT taxable income to stockholders (which is computed without regard to the dividends-paid deduction or net capital gain and which does not necessarily equal net income as calculated in accordance with GAAP). As a REIT, we generally will not be subject to federal income tax on income that we distribute as dividends to our stockholders. If we fail to maintain our qualification as a REIT in any tax year, we will be subject to federal income tax on our taxable income at regular corporate income tax rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four taxable years following the year during which qualification is lost, unless we are able to obtain relief under certain statutory provisions. Such an event could materially and adversely affect our net income and net cash available for distribution to stockholders.

## Investments in Real Estate

We generally acquire individual properties, and, in some instances, a portfolio of properties. When we acquire individual operating properties with the intention to hold the investment for the long-term, we allocate the purchase price to the various components of the acquisition based upon the fair value of each component. The components typically include land, building, debt, intangible assets related to above and below market leases, value of costs to obtain tenants, and other assumed assets and liabilities. We consider Level 3 inputs such as the replacement cost of such assets, appraisals, property condition reports, comparable market rental data and other related information in determining the fair value of the tangible assets. The recorded fair value of intangible lease assets or liabilities includes Level 3 inputs including the value associated with leasing commissions, legal and other costs, as well as the estimated period necessary to lease such property and lease commencement. An intangible asset or liability resulting from in-place leases that are above or below the market rental rates are valued based upon our estimates of prevailing market rates for similar leases. Intangible lease assets or liabilities are amortized over the estimated, reasonably assured lease term of the remaining in-place leases as an adjustment to "Rental revenues" or "Real estate related depreciation and amortization" depending on the nature of the intangible. The valuation of assumed liabilities is based on our estimate of the current market rates for similar liabilities in effect at the acquisition date.

In an acquisition of multiple properties, we must also allocate the purchase price among the properties. The allocation of the purchase price is based on our assessment of estimated fair value and often is based upon the expected future cash flows of the property and various characteristics of the markets where the property is located. The fair value may also include an enterprise value premium that we estimate a third party would be willing to pay for a portfolio of properties. The initial allocation of the purchase price is based on management's preliminary assessment, which may differ when final information becomes available.

## Capitalization of Costs and Depreciation and Amortization

We capitalize costs incurred in developing, renovating, rehabilitating and improving real estate assets as part of the investment basis. Costs incurred in making repairs and maintaining real estate assets are expensed as incurred. During the land development and construction periods, we capitalize interest costs, insurance, real estate taxes and certain general and administrative costs of the personnel performing development, renovations and rehabilitation if such costs are incremental and identifiable to a specific activity to get the asset ready for its intended use. Capitalized costs are included in the investment basis of real estate assets. We also capitalize costs incurred to successfully originate a lease that result directly from, and are essential to, the acquisition of that lease. Leasing costs that meet the requirements for capitalization are presented as a component of other assets. Upon our adoption of ASU 2017-01 Business Combinations (Topic 805) Clarifying the Definition of a Business, all acquisitions made subsequent to June 30, 2017 will generally be accounted for as asset acquisitions. As such all acquisition costs incurred as part of the purchase of real estate property acquisitions will be capitalized. Acquisition costs incurred as part of our real estate property prior to July 1, 2017 were expensed as acquisition costs.

Real estate, including land, building and land improvements, tenant improvements, and furniture, fixtures and equipment, leasing costs and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization, unless circumstances indicate that the cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value as discussed below in our policy with regards to impairment of long-lived assets. We estimate the depreciable portion of our real estate assets and related useful lives in order to record depreciation expense. Our ability to estimate the depreciable portions of our real estate assets and useful lives is critical to the determination of the appropriate amount of depreciation and amortization expense recorded and the carrying value of the underlying assets. Any change to the assets to be depreciated and the estimated depreciable lives of these assets would have an impact on the depreciation expense recognized.

As discussed above in investments in real estate, in connection with property acquisitions, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible lease asset or liability and amortized to "Rental revenues" over the reasonably assured term of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue line items in our consolidated financial statements over the shorter of the expected life of such assets and liabilities or the remaining lease term.

Our estimate of the useful life of our assets is evaluated upon acquisition and when circumstances indicate a change in the useful life, which requires significant judgment regarding the economic obsolescence of tangible and intangible assets.

### Impairment of Long-Lived Assets

We assess the carrying values of our respective long-lived assets, including goodwill, whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable.

Recoverability of real estate assets is measured by comparison of the carrying amount of the asset to the estimated future undiscounted cash flows. In order to review our real estate assets for recoverability, we consider current market conditions, as well as our intent with respect to holding or disposing of the asset. Our intent with regard to the underlying assets might change as market conditions change, as well as other factors, especially in the current global economic environment. Fair value is determined through various valuation techniques, including discounted cash flow models, applying a capitalization rate to estimated net operating income of a property and quoted market values and third-party appraisals, where considered necessary. The use of projected future cash flows is based on assumptions that are consistent with our estimates of future expectations and the strategic plan we use to manage our underlying business. If our analysis indicates that the carrying value of the real estate asset is not recoverable on an undiscounted cash flow basis, we recognize an impairment charge for the amount by which the carrying value exceeds the current estimated fair value of the real estate property.

Assumptions and estimates used in the recoverability analyses for future cash flows, discount rates and capitalization rates are complex and subjective. Changes in economic and operating conditions or our intent with regard to our investment that occurs subsequent to our impairment analyses could impact these assumptions and result in future impairment of our real estate properties.

## Valuation of Receivables

We are subject to tenant defaults and bankruptcies that could affect the collection of outstanding receivables. In order to mitigate these risks, we perform credit reviews and analyses on prospective tenants before significant leases are executed and on existing tenants before properties are acquired. We specifically analyze aged receivables, customer credit-worthiness, historical bad debts and current economic trends when evaluating the adequacy of the allowance for doubtful accounts. As a result of our periodic analysis, we maintain an allowance for estimated losses that may result from the inability of our tenants to make required payments. This estimate requires significant judgment related to the lessees' ability to fulfill their obligations under the leases. If a tenant is insolvent or files for bankruptcy protection and fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances, which include amounts recognized as straight-line revenue not realizable until future periods.

#### Consolidation

We consolidate all entities that are wholly owned and those in which we own less than 100% but control, as well as any variable interest entities in which we are the primary beneficiary. We evaluate our ability to control an entity and whether the entity is a variable interest entity and we are the primary beneficiary through consideration of the substantive terms of the arrangement to identify which enterprise has the power to direct the activities of a variable interest entity that most significantly impacts the entity's economic performance and the obligation to absorb losses of the entity or the right to receive benefits from the entity. Investments in entities in which we do not control but over which we have the ability to exercise significant influence over operating and financial policies are presented under the equity method. Investments in entities that we do not control and over which we do not exercise significant influence are carried at the lower of cost or fair value, as appropriate. Our ability to correctly assess our influence and/or control over an entity affects the presentation of these investments in our consolidated financial statements.

## Results of Operations (amounts in thousands)

## Year Ended December 31, 2017 Compared to December 31, 2016

	Same Store Portfolio			Acquisitions				Total Portfolio				
	Year ended I	December 31,	Ch	ange	Year ended D	ecember 31,	Cha	nge	Year ended	December 31,	Ch	ange
	2017	2016	S	%	2017	2016	\$	%	2017	2016	\$	%
Revenue:												
Rental revenue	14,566	14,508	58	0.4%	3,806	-	3,806	nm	18,372	14,508	3,864	26.6%
Tenant recoveries	5,395	5,150	245	4.8%	1,048		1,048	nm	6,443	5,150	1,293	25.1%
Total operating revenues	19,961	19,658	303	1.5%	4,854		4,854	nm	24,815	19,658	5,157	26.2%
Property expenses	6,603	5,927	676	11.4%	1,602	-	1,602	nm	8,205	5,927	2,278	38.4%
Depreciation and amortization									13,998	11,674	2,324	19.9%
General and administrative									5,189	3,709	1,480	39.9%
Acquisition costs									103	33	70	212.1%
Total operating expenses									27,495	21,343	6,152	28.8%
Operating loss									(2,680)	(1,685)	(995)	59.1%
Other income (expense):												
Interest expense									(11,581)	(40,679)	29,098	-71.5%
Gain on disposition of equity investment									231	2,846	(2,615)	-91.9%
Other revenue									3	230	(227)	-98.7%
Total other income (expense)									(11,347)	(37,603)	26,256	-69.8%
Net loss									(14,027)	(39,288)	25 261	-64 3%
Net ioss									(14,027)	(33,200)	25,261	-64.3%

Rental Revenue: Rental revenue increased by approximately \$3,864 to \$18,372 for the year ended December 31, 2017 as compared to \$14,508 for the year ended December 31, 2016. The increase was primarily related to rental revenue from the acquired properties from the date of acquisition in 2017 of \$3,806 and an increase of \$58 from same store properties primarily driven by an increase of base rent of \$268 offset by a decrease in straight-line rent adjustment of \$198 for the year ended December 31, 2017.

Tenant recoveries: Tenant recoveries increased by approximately \$1,293 to \$6,443 for the year ended December 31, 2017 as compared to \$5,150 for the year ended December 31, 2016. The increase was primarily related to tenant recoveries from the acquisitions made during 2017 of \$1,048 and an increase in tenant recoveries of \$245 from same store properties for the year ended December 31, 2017.

Property Expenses: Property expenses increased \$2,278 for the year ended December 31, 2017 to \$8,205 as compared to \$5,927 for the year ended December 31, 2016 primarily for expenses related to the new property acquisitions of \$1,602. Operating expense for the same store properties increased approximately \$676 primarily due to an increase in real estate taxes and grounds and landscaping maintenance of \$510 and \$115, respectively.

Depreciation and Amortization: Depreciation and amortization expense increased by approximately \$2,324 to approximately \$13,998 for the year ended December 31, 2017 as compared to \$11,674 for the year ended December 31, 2016, primarily due to the addition of the new property acquisitions of \$2,666 offset by lower depreciation and amortization expense for the same store properties of \$342.

General and Administrative: General and administrative expenses increased approximately \$1,480 to \$5,189 for the year ended December 31, 2017 as compared to \$3,709 for the year ended December 31, 2016. The increase is attributable primarily to an increase in accounting, legal and other professional expenses costs of \$1,285 which included one-time non-capitalizable related transaction costs such as 3-14 audit fees of \$83 and \$127 in valuation work associated with our acquisition activity, tax fees for 20 LLC of \$227 and non-capitalizable transaction legal costs \$375, non-cash stock compensation of \$435, offset partially by decreased Directors and Officers Insurance of \$370 due to purchase of "Run of Coverage" in 2016 and occupancy costs of \$67.

Acquisition Expenses: Acquisition costs increased \$70 to \$103 for the year ended December 31, 2017 as compared to \$33 for the year ended December 31, 2016. Acquisition expenses for the years ended December 31, 2017 and 2016 included costs for acquisitions we decided not to pursue.

Interest Expense: Interest expense decreased by approximately \$29,098 to \$11,581 for the year ended December 31, 2017, as compared to \$40,679 for the year ended December 31, 2016. The decrease was due to the refinancing of the Company's debt throughout 2017. The schedule below is a comparative analysis of the components of interest expense for the years ended December 31, 2017 and 2016. For more information about our 2017 financing transactions, see Note 7 to our consolidated audited financial statements for the year ended December 31, 2017 included elsewhere in this annual report.

	Year Ended I	December	31,
	 2017		2016
Accrued Interest Payments	\$ 1,531	\$	14,428
Accretion of Prior Senior Loan Discount	_		419
Accretion of Financing Fees	868		113
Default Interest	_		18,730
Total accretion of interest and deferred interest	 2,399		33,690
Cash Interest Paid	9,182		6,989
Total interest expense	\$ 11,581	\$	40,679

Gain on disposition of equity investment: Gain on disposition of equity investment represents amounts received in excess of our basis for an equity investment in real estate liquidated in 2016. In 2016, we recognized gain of \$2,846 on the disposition of the property held in the joint venture. The gain in the amount of \$231 in 2017 represented final settlement of the joint venture.

Other income: Other income represents interest income and net income received from joint ventures. The decrease in other income by \$227 to \$3 for the year ended December 31, 2017, as compared to \$230 for the year ended December 31, 2016 was due to the disposition of the property held in the joint venture.

## Non-GAAP Financial Measures

In this annual report on Form 10-K, we disclose NOI, EBITDA, FFO and AFFO, each of which meet the definition of "non-GAAP financial measure" set forth in Item 10(e) of Regulation S-K promulgated by the SEC. As a result, we are required to include in this report a statement of why management believes that presentation of these measures provides useful information to investors.

None of NOI, EBITDA, FFO or AFFO should be considered as an alternative to net income (determined in accordance with GAAP) as an indication of our performance, and we believe that to understand our performance further NOI, EBITDA, FFO, and AFFO should be compared with our reported net income or net loss and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

## NO

We consider net operating income, or NOI, to be an appropriate supplemental measure to net income because it helps both investors and management understand the core operations of our properties. We define NOI as total revenue (including rental revenue, tenant reimbursements, management, leasing and development services revenue and other income) less property-level operating expenses including allocated overhead. NOI excludes depreciation and amortization, general and administrative expenses, impairments, gain/loss on sale of real estate, interest expense, and other non-operating items.

The following is a reconciliation from historical reported net loss, the most directly comparable financial measure calculated and presented in accordance with GAAP, to NOI:

(In thousands) Year Ended December 31, Historical Consolidated 2017 2016 NOI: \$ (14,027)\$ (39,288)Net loss 5,189 General and administrative Acquisition expense 103 33 Interest expense 11,581 40,679 Depreciation and amortization 13,998 11,674 Other income (234)(3.076)NOI 16,610 13,731

We believe that earnings before interest, taxes, depreciation and amortization, or EBITDA, is helpful to investors as a supplemental measure of our operating performance as a real estate company because it is a direct measure of the actual operating results of our industrial properties. We also use this measure in ratios to compare our performance to that of our industry peers. The following table sets forth a reconciliation of our historical net loss to EBITDA for the periods presented.

(In thousands)	Year Ended I	December :	31,
	Historical C	onsolidate	d
	 2017		2016
			(
Net loss	\$ (14,027)	\$	(39,288)
Depreciation and amortization	13,998		11,674
Interest expense	 11,581		40,679
EBITDA	\$ 11,552	\$	13,065

## **FFO**

Funds from operations, or FFO, is a non-GAAP financial measure that is widely recognized as a measure of REIT operating performance. We consider FFO to be an appropriate supplemental measure of our operating performance as it is based on a net income analysis of property portfolio performance that excludes non-cash items such as depreciation. The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, which implies that the value of real estate assets diminishes predictably over time. Since real estate values rise and fall with market conditions, presentations of operating results for a REIT, using historical accounting for depreciation, could be less informative. We define FFO, consistent with the National Association of Real Estate Investment Trusts, or NAREIT, definition, as net income, computed in accordance with GAAP, excluding gains (or losses) from sales of property, depreciation and amortization of real estate assets, impairment losses and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis. Other equity REITs may not calculate FFO (in accordance with the NAREIT definition) as we do, and, accordingly, our FFO may not be comparable to such other REITs' FFO. FFO should not be used as a measure of our liquidity, and is not indicative of funds available for our cash needs, including our ability to pay dividends.

The following table sets forth a reconciliation of our historical net loss to FFO attributable to common stockholders and unit holders for the periods presented:

(In thousands)				1, 1	
		2017		2016	
Net loss	\$	(14,027)	\$	(39,288)	
Depreciation and amortization		13,998		11,674	
Gain on disposition of equity investment		(231)		(2,846)	
Adjustment for unconsolidated joint ventures		_		452	
FFO	\$	(260)	\$	(30,008)	
Preferred stock dividends		(723)			
FFO available to common stockholders and unit holders	\$	(983)	\$	(30,008)	

## **AFFO**

Adjusted funds from operation, or AFFO, is presented in addition to FFO. AFFO is defined as FFO, excluding certain non-cash operating revenues and expenses, acquisition and transaction related costs for transactions not completed and recurring capitalized expenditures. Recurring capitalized expenditures required to maintain and re-tenant our properties, tenant improvements and leasing commissions. AFFO further adjusts FFO for certain other non-cash items, including the amortization or accretion of above or below market rents included in revenues, straight line rent adjustments, impairment losses, non-cash equity compensation and non-cash interest expense.

We believe AFFO provides a useful supplemental measure of our operating performance because it provides a consistent comparison of our operating performance across time periods that is comparable for each type of real estate investment and is consistent with management's analysis of the operating performance of our properties. As a result, we believe that the use of AFFO, together with the required GAAP presentations, provide a more complete understanding of our operating performance.

As with FFO, our reported AFFO may not be comparable to other REITs' AFFO, should not be used as a measure of our liquidity, and is not indicative of our funds available for our cash needs, including our ability to pay dividends.

The following table sets forth a reconciliation of FFO to AFFO.

(In thousands)		Year Ended December 31, Historical Consolidated					
		2017		2016			
FFO	\$	(260)	\$	(30,008)			
Deferred finance fee amortization		868		113			
Acquisition costs		103		33			
Non-cash interest expense		1,531		33,577			
Stock compensation		435		_			
Distributions		_		337			
Preferred stock dividend		(723)		_			
Straight line rent		(191)		(287)			
Above/below market lease rents		(423)		(355)			
Recurring capital expenditures		(522)		(502)			
AFFO (1)	\$	818	\$	2,908			

(1) Excludes non-recurring capital expenditures of \$1,272 and \$458 for the years ended December 31, 2017 and 2016, respectively.

## Cash Flow

A summary of our cash flows for the years ended December 31, 2017 and 2016 are as follows:

	 Year	(173,891) \$ (1,6)		
	 2017		2016	
Net cash provided by operating activities	\$ 7,581	\$	220	
Net cash used in investing activities	\$ (173,891)	\$	(1,632)	
Net cash provided by financing activities	\$ 178,284	\$	1,655	

Operating Activities: Net cash provided by operating activities for the year ended December 31, 2017 increased approximately \$7,361 compared to the year ended December 31, 2016 primarily due to an increase in accounts payable and accrued expenses and depreciation expense, offset by a decrease in deferred interest during the year ended December 31, 2017 compared to the year ended December 31, 2016.

Investing Activities: Net cash used in investing activities for the year ended December 31, 2017 increased approximately \$172,259 compared to the year ended December 31, 2016 primarily due to the acquisitions of real estate properties, offset by the proceeds from the 2016 joint venture sale.

Financing Activities: Net cash provided by financing activities for the year ended December 31, 2017 increased approximately \$176,629 due to the net cash proceeds of \$52,559 from our Offering, net borrowings under our line of credit in the amount of \$21,325, proceeds from the MWG portfolio loan of \$79,800, net cash proceeds from the Company's issuance of Series A Preferred stock of \$48,931, partially offset by the repayment of the preferred member interest of \$20,000 as well as dividends paid of \$1,755 and debt issuance costs of \$2,576.

## Liquidity and Capital Resources

We intend to make reserve allocations as necessary to aid our objective of preserving capital for our investors by supporting the maintenance and viability of properties we acquire in the future. If reserves and any other available income become insufficient to cover our operating expenses and liabilities, it may be necessary to obtain additional funds by borrowing, refinancing properties or liquidating our investments.

Our short-term liquidity requirements consist primarily of funds to pay for operating expenses and other expenditures directly associated with our properties, including:

- · property expenses that are not borne by our tenants under our leases;
- · interest expense on outstanding indebtedness;
- · general and administrative expenses; and
- · capital expenditures for tenant improvements and leasing commissions.

In addition, we will require funds for future dividends required to be paid on our Series A Preferred Stock.

We intend to satisfy our short-term liquidity requirements through our existing cash, cash flow from operating activities and the net proceeds of any potential future offerings.

Our long-term liquidity needs consist primarily of funds necessary to pay for acquisitions, recurring and non-recurring capital expenditures and scheduled debt maturities. We intend to satisfy our long-term liquidity needs through cash flow from operations, long-term secured and unsecured borrowings, future issuances of equity and debt securities, property dispositions and joint venture transactions, and, in connection with acquisitions of additional properties, the issuance of OP units.

#### **Existing Indebtedness**

## AIG Loan

On October 17, 2016, certain indirect subsidiaries of our operating partnership entered into a senior secured loan agreement with investment entities managed by AIG Asset Management, or the AIG Loan Agreement, which provides for a loan of \$120 million, or the AIG Loan, bearing interest at 4.08% per annum, and a seven-year term maturing in October, 2023. As of December 31, 2017, there was \$120 million outstanding under the AIG Loan Agreement. The AIG Loan Agreement provides for monthly payments of interest only for the first three years of the term and thereafter monthly principal and interest payments based on a 27-year amortization period. Our operating partnership used the net proceeds of the AIG Loan to partially repay the outstanding principal and accrued interest under our then-existing senior secured loan agreement with Torchlight. As of December 31, 2017, we are in compliance with all covenants under the AIG Loan Agreement.

The borrowings under the AIG Loan Agreement are secured by first lien mortgages on the 20 properties held by wholly-owned subsidiaries of Plymouth Industrial 20, LLC. The obligations under the AIG Loan Agreement are also guaranteed by our company and certain of our operating partnership's wholly-owned subsidiaries.

## **Torchlight Mezzanine Loan**

On October 17, 2016, Plymouth Industrial 20, a subsidiary of our operating partnership, entered into a mezzanine loan agreement, or the Torchlight Mezzanine Loan Agreement, with Torchlight, which provides for a loan of \$30 million, or the Torchlight Mezzanine Loan. The Torchlight Mezzanine Loan has a seven-year term maturing in October, 2023 and bears interest at 15% per annum, of which 7% percent is paid currently during the first four years of the term and 10% is paid for the remainder of the term. The Torchlight Mezzanine Loan requires Plymouth Industrial 20 to pay a repayment premium equal to the difference between (x) the sum of 150% of the principal being repaid (excluding accrued interest) and (y) the sum of the actual principal amount being repaid and current and accrued interest paid through the date of repayment. This repayment feature operates as a prepayment feature since the difference will be zero at maturity. The borrowings under the Torchlight Mezzanine Loan are secured by, among other things, pledges of the equity interest in Plymouth Industrial 20 and each of its property-owning subsidiaries. The proceeds of the Torchlight Mezzanine Loan were used to partially repay the outstanding principal and accrued interest under our then-existing senior secured loan agreement. As of December 31, 2017, there was \$30 million outstanding under the Torchlight Mezzanine Loan.

## **KeyBank Credit Agreement**

On August 11, 2017 the Company's operating partnership entered into a secured line of credit agreement (Line of Credit Agreement) with KeyBank National Association, or KeyBank and the other lenders, which matures in August 2020 with an optional extension through August 2021, subject to certain conditions. Borrowings under the Line of Credit Agreement bear interest at either (1) the base rate (determined from the highest of (a) KeyBank's prime rate, (b) the federal funds rate plus 0.50% and (c) the one month LIBOR rate plus 1.0%) or (2) LIBOR, plus, in either case, a spread between 250 and 300 basis points depending on our total leverage ratio.

The Line of Credit Agreement requires the Company to maintain certain coverage and leverage ratios and certain amounts of minimum net worth as well meet certain affirmative and negative covenants for credit facilities of this type. The Company is in compliance with all covenants at December 31, 2017. The Line of Credit Agreement is secured by certain assets of the Company's operating partnership and certain of its subsidiaries and includes a Company guarantee for the payment of all indebtedness under the Secured Line of Credit Agreement. Borrowings outstanding amounted to \$21,325 at December 31, 2017. Borrowings available under the Line of Credit Agreement amounted to \$12,435, net of an outstanding letter of credit totaling \$93, at December 31, 2017.

## **MWG Portfolio Secured Term Loan**

On November 30, 2017, certain of our indirect subsidiaries entered into a loan agreement, the MWG Loan Agreement, with Special Situations Investing Group II, LLC, as lender and agent, which provides for a loan of \$79.8 million, bearing interest for the first year at a rate per annum equal to LIBOR plus 3.10% and for the second year at a rate per annum equal to LIBOR plus 3.35%. The MWG Loan Agreement matures in November 2019 and has one, 12-month extension option, subject to certain conditions. The borrowings under the MWG Loan Agreement are secured by first lien mortgages on the 15 properties held by wholly-owned subsidiaries of Plymouth MWG Holdings, LLC. In addition, the obligations under the Loan Agreement are guaranteed by the company and certain of our operating partnership's wholly-owned subsidiaries.

The MWG Loan Agreement contains customary affirmative and negative covenants for credit facilities of this type. The MWG Loan Agreement also contains financial covenants that require the borrowers to maintain a minimum ratio of net cash flow to the outstanding principal balance under the loan agreement.

In the event of a default by the Borrowers, the agent may declare all obligations under the MWG Loan Agreement immediately due and payable and enforce any and all rights of the lender or the agent under the MWG Loan Agreement and related documents. As of December 31, 2017, there was \$79.8 million outstanding under the MWG Loan Agreement.

### **Contractual Obligations and Commitments**

The following table sets forth our principal obligations and commitments as of December 31, 2017:

Future Minimum Rents

(\$ in thousands)

Corporate Office	2018	\$ 359
•	2019	\$ 378
	2020	\$ 385
	2021	\$ 393
	2022	\$ 401
	Thereafter	\$ 925

In addition to the contractual obligations set forth in the table above, we have entered into employment agreements with certain of our executive officers. As approved by the compensation committee of the Board of Directors the agreements provide for base salaries ranging from \$200 to \$300 annually with discretionary cash performance awards. The agreements contain provisions for equity awards, general benefits, and termination and severance provisions, consistent with similar positions and companies.

We also enter into contracts for maintenance and other services at certain properties from time to time.

## Redeemable Preferred Member Interests

On October 17, 2016, and in connection with its refinancing of its Senior Loan with Torchlight, the Company issued Torchlight a 99.5% redeemable preferred member interest in 20 LLC in exchange for \$30,553. The redeemable preferred member interest was redeemed in full as of June 14, 2017. The redemption resulted in elimination of the non-controlling interest and an adjustment to equity (deficit) in the amount of \$56,795. An adjustment to the redemption price in the first quarter of 2017 was deemed a non-cash capital contribution in the amount of \$1,019.

The Company had classified this amount as a liability in accordance with ASC 480, *Distinguishing Liabilities from Equity* (ASC 480). Because the member interest was mandatorily redeemable, the Company concluded that the required redemption of that interest represented a continuing interest in the properties and therefore, the issuance of the redeemable preferred member interest represented a financing of 20 LLC and not a sale of the properties.

## Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements.

## Interest Rate Risk

ASC 815, Derivatives and Hedging (formerly known as SFAS No. 133, Accounting for Derivative Instruments and hedging Activities, as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities), requires us to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value and the changes in fair value must be reflected as income or expense. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income, which is a component of stockholders equity. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

## Inflation

The majority of our leases are either triple net or provide for tenant reimbursement for costs related to real estate taxes and operating expenses. In addition, most of the leases provide for fixed rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and tenant payment of taxes and expenses described above. We do not believe that inflation has had a material impact on our historical financial position or results of operations.

## Recently Issued Accounting Standards

We have reviewed all recently issued standards and have determined that, other than as disclosed in Note 2 to our consolidated financial statements appearing in this annual report on Form 10-K, such standards will not have a material impact on our consolidated financial statements or do not otherwise apply to our operations.

## Item 7A. Quantitative and Qualitative Disclosure About Market Risk

This disclosure has been omitted as permitted under rules applicable to smaller reporting companies.

## ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The information with respect to this Item 8 is hereby incorporated by reference from our Consolidated Financial Statements beginning on page F-1 of this Annual Report on Form 10-K.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A. CONTROLS AND PROCEDURES

## (a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are designed to provide reasonable assurance that information required to be disclosed in reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the forms and rules of the SEC and that such information is accumulated and communicated to management, including the CEO, in a manner to allow timely decisions regarding required disclosures.

In connection with the preparation of this Form 10-K, our management, including the CEO, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of December 31, 2017. As described below, management identified material weaknesses in our internal control over financial reporting, which is an integral component of our disclosure controls and procedures. As a result our management has concluded that, as of December 31, 2017, our disclosure controls and procedures were not effective.

## (b) Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). The term "internal control over financial reporting" is defined as a process designed by, or under the supervision of, the registrant's principal executive and principal financial officers, or persons performing similar functions, and effected by the registrant's board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles and includes those policies and procedures that:

- pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the registrant;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the registrant are being made only in accordance with authorizations of management and directors of the registrant; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the registrant's assets that could have a material effect on the financial statements

Our internal control system is designed to provide reasonable assurance to our management and board of directors regarding the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Further, the design of a control system must reflect the fact that there are resource constraints and the benefits of controls must be considered relative to their costs. In addition, because of changes in conditions, the effectiveness of internal control may vary over time.

The Company is a non-accelerated filer and is not subject to Section 404(b) of the Sarbanes Oxley Act. Accordingly, this Annual Report does not contain an attestation report of our independent registered public accounting firm regarding internal control over financial reporting, since the rules for smaller reporting companies provide for this exemption.

As of December 31, 2017, management has not completed a proper evaluation, risk assessment and monitoring of the Company's internal controls over financial reporting based on the 2013 Committee of Sponsoring Organizations (COSO) framework. Management concluded that, during the period covered by this report, that our internal controls and procedures were not effective.

The specific material weaknesses that management identified in our internal controls as of December 31, 2017 is as follows:

Due to limited financial and accounting resources the Company has not sufficiently documented procedures and risk assessment analysis or fully tested existing controls
to meet the requirements of COSO's 2013 framework.

Company's management concluded that in light of the material weakness described above, our Company did not maintain effective internal control over financial reporting as of December 31, 2017 based on the criteria set forth in the 2013 framework issued by the COSO.

### (c) Remediation

In order to remediate this deficiency, during the fourth quarter of 2017 the Company initiated a full review and evaluation of key processes, procedures and completion of documentation that can be monitored and tested independently. Management expects the remediation activities to be completed in 2018.

If the remedial measures described above are insufficient to address the identified material weaknesses or are not implemented effectively, or additional deficiencies arise in the future, material misstatements in our interim or annual financial statements may occur in the future. Among other things, any unremediated material weaknesses could result in material post-closing adjustments in future financial statements.

## Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting or in other factors during the quarter ended December 31, 2017, that have materially affected, or were reasonably likely to materially affect, our internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information with respect to this Item 10 is incorporated by reference from our proxy statement, which we intend to file on or before April 30, 2018, in connection with our 2018 annual meeting of stockholders to be held on June 29, 2018.

## ITEM 11. EXECUTIVE COMPENSATION

Information with respect to this Item 11 is incorporated by reference from our proxy statement, which we intend to file on or before April 30, 2018, in connection with our 2018 annual meeting of stockholders to be held on June 29, 2018.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

Information with respect to this Item 12 is incorporated by reference from our proxy statement, which we intend to file on or before April 30, 2018, in connection with our 2018 annual meeting of stockholders to be held on June 29, 2018.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

Information with respect to this Item 13 is incorporated by reference from our proxy statement, which we intend to file on or before April 30, 2018, in connection with our 2018 annual meeting of stockholders to be held on June 29, 2018.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND EXPENSES

Information with respect to this Item 14 is incorporated by reference from our proxy statement, which we intend to file on or before April 30, 2018, in connection with our 2018 annual meeting of stockholders to be held on June 29, 2018.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

## (a) Financial Statements

See Index to Consolidated Financial Statements set forth on page F-1 of this Form 10-K as filed as part of this Annual Report on Form 10-K.

## (b) Financial Statement Schedule

Financial Statement Schedule III as listed in the accompanying Index to Consolidated Financial Statements is filed as part of this Annual Report on Form 10-K.

## (c) Exhibits

The exhibits listed in the Exhibit Index are filed as part of this Annual Report on Form 10-K.

# EXHIBIT INDEX

Exhibit Number	Description
3.1	Second Articles of Amendment and Restatement of Plymouth Industrial REIT, Inc. (incorporated by reference to Exhibit 3.1 to Amendment No. 2 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on September 11, 2014)
3.2	Second Amended and Restated Bylaws of the Company (incorporated by reference to Exhibit 3.2 to the Company's Current Report on Form 8-K (File No. 333-173048) filed on September 10, 2014)
3.3	Articles of Amendment of Plymouth Industrial REIT, Inc. (incorporated by reference to Exhibit 3.3 to Amendment No. 8 to the Company's Registration Statement on Form S-11 (File No. 333-19748) filed on June 1, 2017)
3.4	Articles Supplementary designating the terms of the Series A Preferred Stock (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K (File No. 001-381061) filed on October 23, 2017)
10.1	Amended and Restated Agreement of Limited Partnership of Plymouth Industrial OP, LP (incorporated by reference to Exhibit 10.1 to Amendment No. 2 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on September 11, 2014)
10.2	Amended and Restated Plymouth Industrial REIT, Inc. and Plymouth Industrial OP LP 2014 Incentive Award Plan (incorporated by reference to Exhibit 10.2 to Amendment No. 8 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on June 1, 2017)†
10.3	Employment Agreement with Jeffrey E. Witherell, dated as of April 28, 2017 (incorporated by reference to Exhibit 10.3 to Amendment No. 6 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on May 22, 2017)†
10.4	Employment Agreement with Pendleton P. White, Jr., dated as of April 28, 2017 (incorporated by reference to Exhibit 10.4 to Amendment No. 6 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on May 22, 2017)†
10.5	Employment Agreement with Daniel C. Wright, dated as of April 28, 2017 (incorporated by reference to Exhibit 10.5 to Amendment No. 6 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on May 22, 2017)†
10.6	Form of Indemnification Agreement between Plymouth Industrial REIT, Inc. and its directors and officers (incorporated by reference to Exhibit 10.6 to Amendment No. 6 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on May 22, 2017)
10.7	Limited Liability Company Agreement of Plymouth Industrial 20 LLC (incorporated by reference to Exhibit 10.7 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.8	Amended and Restated Promissory Note (AGLIC), dated November 18, 2016, in the original principal amount of \$66,240,000.00, made payable to the order of AGLIC, as Holder, by Borrowers, as Maker (incorporated by reference to Exhibit 10.8 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.9	Amended and Restated Promissory Note (AHAC), dated November 18, 2016, in the original principal amount of \$21,900,000.00, made payable to the order of AHAC, as Holder, by Borrowers, as Maker (incorporated by reference to Exhibit 10.9 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.10	Amended and Restated Promissory Note (NUFIC), dated November 18, 2016, in the original principal amount of \$21,900,000.00, made payable to the order of NUFIC, as Holder, by Borrowers, as Maker (incorporated by reference to Exhibit 10.10 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.11	Amended and Restated Promissory Note (USLIC), dated November 18, 2016, in the original principal amount of \$9,960,000.00, made payable to the order of USLIC, as Holder, by Borrowers, as Maker (incorporated by reference to Exhibit 10.11 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (file No. 333-196798) filed on March 29, 2017)
10.12	Loan Agreement, dated October 17, 2016, by and among American General Life Insurance Company, American Home Assurance Company, National Union Fire Insurance Company of Pittsburgh, PA. and The United States Life Insurance Company in the City of New York, collectively as Lender, and the Borrowers named therein. (incorporated by reference to Exhibit 10.12 to Amendment No. 6 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.13	Mezzanine Loan Agreement, dated as of October 17, 2016, by and between DOF IV REIT Holdings, LLC, as Lender, and Plymouth Industrial 20, LLC, as Borrower. (incorporated by reference to Exhibit 10.13 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.14	\$30,000,000 Promissory Note made payable to DOF IV REIT Holdings, LLC by Plymouth Industrial 20, LLC. (incorporated by reference to Exhibit 10.14 to Amendment No. 4 to the Company's Registration Statement on Form S-11 (File No. 333-196798) filed on March 29, 2017)
10.16	Warrant Agreement, dated as of June 8, 2017, by and among Plymouth Industrial REIT, Inc., DOF IV REIT Holdings, LLC and DOF IV Plymouth PM, LLC (incorporated by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on June 23, 2017)

Exhibit Number	Description
10.17	Stockholders Agreement, dated as of June 8, 2017, by and among Plymouth Industrial REIT, Inc., DOF IV REIT Holdings, LLC and DOF IV Plymouth PM,
10.18	LLC (incorporated by reference to the Company's Current Report on Form 8-K (File No. 001-38106) filed on June 23, 2017)  Credit Agreement, dated as of August 11, 2017, by and among Plymouth Industrial OP, LP, the Guarantors from time to time party thereto, KeyBank National Association and the other lenders party thereto (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on August 17, 2017
10.19	Contribution Agreement, dated as of July 27, 2017, by and between 3035 North Shadeland Associates Limited Partnership and Plymouth Industrial OP, LP (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on August 1, 2017
10.20	Purchase and Sale Agreement and Escrow Instructions, dated as of June 19, 2017, by and between Sellers: REW, L.L.C. and W Partners, LLC and Buyer: Plymouth Industrial REIT (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on July 21, 2017
10.21	Amendment No. 1 to the Amended and Restated Agreement of Limited Partnership of Plymouth Industrial OP LP designating the terms of the Series A Preferred Units (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on October 23, 2017).
10.22	Agreement of Purchase and Sale, dated as of November 10, 2017, by and among Plymouth Industrial REIT, Inc. and the Sellers named therein (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on November 29, 2017)
10.23	Reinstatement of and Amendment to Agreement of Purchase and Sale, dated as of November 22, 2017, by and among Plymouth Industrial REIT, Inc. and BIGS Holdings LLC (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on November 29, 2017)
10.24	Loan Agreement, dated as of November 30, 2017, by and among Special Situations Investing Group II LLC, as lender and agent, and the Borrowers named therein (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K (File No. 001-38106) filed on December 4, 2017)
21.1	List of Subsidiaries*
23.1	Consent of Marcum LLP*
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002*
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002*
101.INS	XBRL Instance*
101.XSD	XBRL Schema*
101.CAL	XBRL Calculation*
101.DEF	XBRL Definition*
101.LAB	XBRL Label*
101.PRE	XBRL Presentation*
* Filed herewith	_

# ITEM 16. FORM 10-K SUMMARY

None

<sup>\*</sup> Filed herewith. † Management contract or compensatiopn plan or arrangement.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

## PLYMOUTH INDUSTRIAL REIT, INC.

By: /s/ Jeffrey E. Witherell

Name: Jeffrey E. Witherell Title: Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ Jeffrey E. Witherell Jeffrey E. Witherell	Chairman of the Board, Chief Executive Officer and Director (Principal Executive Officer)	March 8, 2018
/s/ Daniel C. Wright Daniel C. Wright	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	March 8, 2018
/s/ Pendleton P. White, Jr. Pendleton P. White, Jr.	President, Chief Investment Officer and Director	March 8, 2018
/s/ Martin Barber  Martin Barber	Director	March 8, 2018
/s/ Philip S. Cottone Philip S. Cottone	Director	March 8, 2018
/s/ Richard DeAgazio Richard DeAgazio	Director	March 8, 2018
/s/ David G. Gaw David G. Gaw	Director	March 8, 2018

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED FINANCIAL STATEMENTS	Page
Report of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of December 31, 2017 and 2016	F-3
Consolidated Statements of Operations for the Years Ended December 31, 2017 and 2016	F-4
Consolidated Statements of Changes in Preferred Stock and Equity (Deficit) for the Years Ended December 31, 2017 and 2016	F-5
Consolidated Statements of Cash Flows for the Years Ended December 31, 2017 and 2016	F-6
Notes to Consolidated Financial Statements	F-7
Financial Statement Schedule	- '
I manetal batternent benedute	
Schedule III. Real Estate Properties and Accumulated Depreciation	F-23
F-1	

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of Plymouth Industrial REIT, Inc.

## **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Plymouth Industrial REIT, Inc. (the "Company") as of December 31, 2017 and 2016, the related consolidated statements of operations, changes in preferred stock and equity (deficit) and cash flows for each of the two years in the period ended December 31, 2017, and the related notes and financial statement schedule listed in the Index at Item 15(b) (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2017 and 2016, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2017, in conformity with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Marcum LLP Marcum LLP

We have served as the Company's auditor since 2013.

Boston, Massachusetts March 8, 2018

# PLYMOUTH INDUSTRIAL REIT, INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

	Dec	cember 31, 2017	De	cember 31, 2016
Assets			·	_
Real estate properties	\$	303,402	\$	139,086
Less Accumulated depreciation		(25,013)		(16,027)
Real estate properties, net		278,389		123,059
Cash		12,915		941
Restricted cash		1.174		6.353
Cash held in escrow		5,074		2,907
Deferred lease intangibles, net		27,619		10,533
Other assets		4,782		1,953
Total assets	\$	329,953	\$	145,746
Liabilities, Series A preferred stock and equity	<u>-</u>		<del></del>	<u> </u>
Liabilities:				
Secured mortgage debt, net	\$	195,431	\$	116,053
Mezzanine debt to investor, net	*	29,364	-	29,262
Borrowings under line of credit, net		20,837		
Deferred interest		1,357		207
Accounts payable, accrued expenses and other liabilities		16,015		5,352
Deferred lease intangibles, net		6,807		1,405
Redeemable preferred member interest in subsidiary				31,043
Total liabilities		269.811	_	183,322
Commitments and contingencies (Note 14)		207,011	-	103,322
Preferred stock, Series A; \$0.01 par value, 100,000,000 shares authorized; 2,040,000 and no shares issued and outstanding at				
December 31, 2017 and 2016, respectively (aggregate liquidation preference of \$51,000 at December 31, 2017)		48,931		_
Equity (deficit):				
Common stock, \$0.01 par value: 900,000,000 shares authorized; 3,819,201 and 331,965 shares issued and outstanding at				
December 31, 2017 and 2016, respectively		39		3
Additional paid in capital		123,270		12,477
Accumulated deficit		,		
		(119,213)		(110,506)
Total stockholders' equity (deficit)		4,096		(98,026)
Non-controlling interest		7,115		60,450
Total equity (deficit)		11,211		(37,576)
Total liabilities, Series A preferred stock and equity	\$	329,953	\$	145,746
The accompanying notes are an integral part of the consolidated financial statements.				

# PLYMOUTH INDUSTRIAL REIT, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share amounts)

	Year Ended	Decembe	er 31,	
	2017		2016	
Rental revenue	\$ 18,372	\$	14,508	
Tenant recoveries	6,443		5,150	
Other revenue	3		230	
Total revenues	24,818	_=	19,888	
Operating expenses:				
Property	8,205		5,927	
Depreciation and amortization	13,998		11,674	
General and administrative	5,189		3,709	
Acquisition costs	103		33	
Total operating expenses	27,495	_	21,343	
Operating loss	(2,677)		(1,455)	
Other income (expense):				
Gain on disposition of equity investment	231		2,846	
Interest expense	(11,581)		(40,679)	
Total other expense, net	(11,350)	_	(37,833)	
Net loss	(14,027)		(39,288)	
Less: loss attributable to non-controlling interest	(5,320)		(2,301)	
Net loss attributable to Plymouth Industrial REIT, Inc.	(8,707)		(36,987)	
Less: Series A preferred stock dividends	723		_	
Less: amount allocated to participating securities	128		_	
Net loss attributable to common stockholders	\$ (9,558)	\$	(36,987)	
Net loss per share attributable to common stockholders	\$ (4.45)	\$	(111.42)	
Weighted-average common shares outstanding basic and diluted			331,965	

 $\label{thm:companying} \textit{The accompanying notes are an integral part of the consolidated financial statements}.$ 

# $PLYMOUTH\ INDUSTRIAL\ REIT,\ INC.$ CONSOLIDATED STATEMENTS OF CHANGES IN PREFERRED STOCK AND EQUITY (DEFICIT)

# YEARS ENDED DECEMBER 31, 2016 AND 2017

(In thousands, except share and per share amounts)

	Preferre Series A \$0.0 Shares		Commo \$0.01 Pa	n Stock, ar Value Amount	Additional Paid in Capital	Accumulated Deficit	Stockholders' Equity (Deficit)	Non- controlling Interest	Total Equity (Deficit)
Balance January 1, 2016			331,965	3	12,477	(73,519)	(61,039)		(61,039)
Non-cash capital contribution by investor in connection with extinguishment of debt			_			_	_	62,751	62,751
Net loss						(36,987)	(36,987)	(2,301)	(39,288)
Balance December 31, 2016			331,965	\$ 3	\$ 12,477	\$ (110,506)	\$ (98,026)	\$ 60,450	\$ (37,576)
Non cash capital contribution by investor related to Redemption of redeemable preferred interest			_	_	_	_	_	1,019	1,019
Proceeds from sale of preferred stock, net of offering									
costs of \$2,069	2,040,000	48,931				_	_	_	_
Proceeds from sale of common stock, net of \$5,581 of									
offering costs			3,060,000	31	52,528	_	52,559	_	52,559
Shares issued in private placement for redemption of redeemable preferred interest			263,158	3	4,997	_	5,000	_	5,000
Warrants issued to acquire 250,000 shares at \$23 per share			_	_	(140)	_	(140)	_	(140)
Restricted shares issued			164,078	2	(2)	_	`	_	`
Stock based compensation				_	435	_	435	_	435
Dividends and distributions			_	_	(3,820)	_	(3,820)	(246)	(4,066)
Issuance of partnership units			_	_	``-	_		8,007	8,007
Net loss			_	_	_	(8,707)	(8,707)	(5,320)	(14,027)
Redemption of non-controlling interest related to									
redeemable preferred interest	_	_	_	_	56,795	_	56,795	(56,795)	_
Balance, December 31, 2017	2,040,000	\$ 48,931	3,819,201	\$ 39	\$ 123,270	\$ (119,213)	\$ 4,096	\$ 7,115	\$ 11,211

The accompanying notes are an integral part of the consolidated financial statements.

# PLYMOUTH INDUSTRIAL REIT, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(In mousumes)		Year Ended December 31,		
		2017	ber 31,	2016
Operating activities		2017		
Net loss	\$	(14,027)	\$	(39,288)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Depreciation and amortization		13,998		11,674
Straight line rent adjustment		(191)		(287)
Intangible amortization in rental revenue, net Change in fair value of warrant derivative		(423)		(355)
Equity investment income				(230)
Gain on disposition of equity investment		(231)		(2,846)
Accretion of interest and deferred interest		2,399		33,690
Equity based compensation		435		
Changes in operating assets and liabilities:				
Restricted cash		(403)		(14)
Cash held in escrow		(120)		(1,658)
Other assets		(2,638)		(530)
Deferred leasing costs		(70)		(110)
Accounts payable, accrued expenses and other liabilities  Net cash provided by operating activities	<del></del>	8,832		174
Investing activities		7,581		220
Proceeds on disposition of joint ventures		231		5,582
Acquisition of properties		(170,788)		5,562
Real estate improvements		(1,287)		(850)
Restricted cash for real estate improvements				(5,596)
Cash held in escrow for real estate improvements		(2,047)		(1,249)
Distributions from investment in joint ventures		· -		481
Net cash used in investing activities		(173,891)		(1,632)
Financing activities				, , ,
Proceeds from issuance of secured debt		79,800		120,000
Repayment of secured debt		_		(114,447)
Proceeds from credit facility		33,825		_
Repayment of credit facility		(12,500)		(2.000)
Debt issuance costs		(2,576)		(3,898)
Proceeds from issuance of common stock, net Proceeds from issuance of preferred stock, net		52,559 48,931		_
Redemption of Preferred Member Interest		(20,000)		
Dividends paid		(1,755)		
Net cash provided by financing activities		178,284		1,655
Net increase in cash		11,974	_	243
Cash at beginning of year		941		698
Cash at end of year	\$	12,915	\$	941
Supplemental Cash Flow Disclosures:	<u> </u>	12,710	<u> </u>	
Interest paid	\$	9,182	S	6,989
•	φ	7,102	Φ	0,767
Supplemental Non-Cash Investing and Financing Activities:  Application of restricted cash to redemption of non-controlling interest	¢	5 502	e	
	\$	5,582	\$	
Non cash capital contribution by investor related to adjustment of Redemption Price of redeemable preferred interest	\$	1,019	\$	
Shares issued in Private Placement for Redemption of Redeemable Preferred Interest	\$	5,000	\$	
Dividends declared included in dividends payable	\$	2,153	\$	
Distribution payable - to non-controlling interest holder	\$	158	\$	
Warrants issued	\$	140	\$	
Redemption of non-controlling interest related to preferred interest	\$	56,795	\$	
Issuance of partnership units in exchange for acquisition of property	\$	8,007	\$	
Fixed asset acquisitions included in accounts payables, accrued expenses and other liabilities	\$	437	\$	
Issuance of redeemable preferred member interest	¢	157	\$	30,553
Issuance of mezzanine debt to existing investor	\$ \$		\$	30,000
Non-cash capital contribution by investor upon extinguishment of debt	Φ		ф	
Accrued debt issuance costs	2		Þ	62,751
Accrued deat issuance costs	\$			900

 $\label{thm:companying} \textit{The accompanying notes are an integral part of the consolidated financial statements}.$ 

(all dollar amounts in thousands, except share and per share data)

#### 1. Nature of the Business and Basis of Presentation

#### Rusiness

Plymouth Industrial REIT, Inc., (the "Company" or the "REIT") is a Maryland corporation formed on March 7, 2011. The Company is a full service, vertically integrated, self-administered and self-managed organization. The Company is focused on the acquisition, ownership and management of single and multi-tenant Class B industrial properties, including distribution centers, warehouses and light industrial properties, primarily located in secondary and select primary markets across the U.S. As of December 31, 2017, the Company through its subsidiaries owns 49 industrial properties comprising approximately 9.2 million square feet.

The Company completed its initial public offering (IPO) of common stock (Offering) on June 14, 2017, which resulted in the issuance of 3,060,000 shares of common stock, including 160,000 shares of the underwriters' over-allotment exercised on July 12, 2017, at \$19.00 per share in exchange for gross proceeds of \$58,140 and \$52,559, net of offering costs. The Company utilized a portion of the proceeds from the Offering to redeem \$20,000 of \$25,000 non-controlling interest held by Torchlight. The Company issued 263,158 shares at \$19.00 per share issued in a private placement with Torchlight, which occurred contemporaneously with the Offering, for the redemption of the remaining \$5,000 non-controlling interest.

On October 25, 2017, the Company completed the offering of 2,040,000 shares of Series A Preferred Stock, including 240,000 shares of the underwriter's over-allotment exercised on November 13, 2017, in exchange for net proceeds of \$48,931. The Company used substantially all of the proceeds to acquire the industrial properties described in Note 5. The accompanying consolidated financial statements include the following entities:

<u>Name</u>	Relationship	Formation
Plymouth Industrial REIT, Inc.	Parent	2011
Plymouth Industrial OP LP	90.5%-owned subsidiary*	2011
Plymouth Industrial 20 Financial LLC	Wholly-owned subsidiary	2016
Plymouth Industrial 20 LLC (20 LLC)	Wholly-owned subsidiary *	2016
20 individual property LLCs	Wholly-owned subsidiary *	2014
Plymouth MWG Holdings LLC	Wholly-owned subsidiary	2017
23 individual property LLCs	Wholly-owned subsidiary	2017

<sup>\*</sup> See note 10 for discussion of non-controlling interests.

#### **Basis of Presentation**

The Company's consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP").

# Reclassifications

Certain reclassifications have been made in the 2016 consolidated financial statements to conform to the 2017 presentation. These reclassifications have no effect on 2016 consolidated net loss.

#### Use of Estimates

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Management makes significant estimates regarding the allocation of tangible and intangible assets or business acquisitions, impairments of long-lived assets, stock-based compensation and its common stock warrants liability. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Management adjusts such estimates when facts and circumstances dictate. As future events and their effects cannot be determined with precision, actual results could differ from those estimates and assumptions.

# Risks and Uncertainties

The state of the overall economy can significantly impact the Company's operational performance and thus impact its financial position. Should the Company experience a significant decline in operational performance, it may affect the Company's ability to make distributions to its stockholders, service debt, or meet other financial obligations.

(all dollar amounts in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

#### Liquidity and Going Concern

The accompanying consolidated financial statements have been prepared on a basis which assumes that the Company will continue as a going concern and which contemplates the realization of assets and the satisfaction of liabilities and commitments in the ordinary course of business. The Company's 2016 financial statements included a statement indicating substantial doubt with regard to the Company's ability to continue as a going concern as of December 31, 2016. The Company believes that the net proceeds of the Offering along with the net proceeds from the issuance of the Series A Preferred Stock, and borrowings of \$12,435 available under the line of credit have removed substantial doubt about the Company's ability to continue as a going concern.

The Company believes the cash on hand at December 31, 2017, available borrowings under its line of credit and cash expected to be provided by future operating activities will allow the Company to meet its obligations through March 31, 2019.

# Recently Issued Accounting Pronouncements

In March 2016, the FASB issued ASU 2016-09, Stock Compensation – Improvements to Employee Share-Based Payment Accounting, ("ASU 2016-09"), which simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, classification on the statement of cash flows and policy elections on the impact for forfeitures. The Company adopted ASU 2016-09 in fiscal year 2017 and its adoption had no material impact on the Company's consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases("ASU 2016-02"), which requires a lessee to recognize assets and liabilities on the balance sheet for operating leases and changes many key definitions, including the definition of a lease. The update includes a short-term lease exception for leases with a term of 12 months or less, in which a lessee can make an accounting policy election not to recognize lease assets and lease liabilities. Lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. The modified retrospective approach includes a number of optional practical expedients that entities may elect to apply as well as transition guidance specific to nonstandard leasing transactions. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The Company is currently evaluating the impact the adoption of ASU 2016-02 will have on the Company's financial position or results of operations, and plans to adopt this standard effective January 1, 2019.

At December 31, 2017, we have one office space lease that will require us to measure and record a right-of-use asset and a lease liability upon adoption of the standard. The Company is in the process of evaluating the impact of this pronouncement on our consolidated financial statements.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"), to address diversity in practice in how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The standard is effective for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. The Company does not expect the adoption of ASU 2016-15 to have a material impact on its consolidated financial statements.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash ("ASU 2016-18"). The ASU requires an entity to explain the changes in the total of cash, cash equivalents, restricted cash, and restricted cash equivalents on the statement of cash flows and to provide a reconciliation of the totals in that statement to the related captions in the balance sheet when the cash, cash equivalents, restricted cash, and restricted cash equivalents are presented in more than one line item on the balance sheet. This ASU is effective for annual and interim periods beginning after December 15, 2017, and is required to be adopted using a retrospective approach, with early adoption permitted. The Company will adopt this standard effective January 1, 2018. The Company has determined the impact of adopting ASU 2016-18 will result in the inclusion of restricted cash in total cash and in the determination of changes in cash in its statements of cash flows. The presentation of restricted cash on the balance sheet will remain the same. Restricted cash amounted to \$1,174 at December 31, 2017.

In January 2017, the FASB issued ASU 2017-01Business Combinations (Topic 805) Clarifying the Definition of a Business. The ASU clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. Key differences between business combinations and asset acquisitions include: Transaction costs are capitalized in an asset acquisition but expensed in a business combination. Identifiable assets, liabilities assumed and any non-controlling interests are generally recognized and measured as of the acquisition date at fair value in a business combination, but are measured by allocating the cost of the acquisition on a relative fair value basis in an asset acquisition. Public business entities should apply the amendments to annual periods beginning after December 15, 2017, including interim periods within those periods. Early adoption is permitted. The Company early adopted ASU 2017-01 for acquisitions subsequent to June 30, 2017. Acquisition costs capitalized since adoption of ASU 2017-01 for the year ending December 31, 2017 was approximately \$5,470.

(all dollar amounts in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

In May 2017, the FASB issued ASU 2017-09, Stock Compensation (Topic 718): Scope of Modification Accounting, which provides updated guidance about which changes to the terms or conditions of a share-based payment award would require an entity to apply modification accounting under the topic. This standard is effective for fiscal years beginning after December 15, 2017 and interim periods within those years with early adoption permitted, and should be applied prospectively to an award modified on or after the adoption date. The Company will adopt this standard effective January 1, 2018. The adoption of ASU 2017-09 is not expected to materially impact the Company's consolidated financial statements.

On May 28, 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers ("ASC 606"). ASC 606 establishes principles for reporting the nature, amount, timing and uncertainty of revenues and cash flows arising from an entity's contracts with customers. The core principle of the new standard is that an entity recognizes revenue to represent the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB subsequently issued additional ASUs which provide practical expedients, technical corrections and clarification of the new standard. ASC 606 is effective for annual reporting periods, including interim reporting periods within those periods, beginning after December 15, 2017. Early application is permitted for annual periods beginning after December 15, 2016. ASC 606 permits the use of either the full retrospective transition method or a modified retrospective transition method. We will adopt ASC 606 on January 1, 2018, using the modified retrospective method.

As part of our assessment and implementation of ASC 606, we evaluated each of our revenue streams to determine the sources of revenue that are impacted by ASC 606. We evaluated the impact of ASC 606 on the timing and pattern of revenue recognition and determined there was no change as compared to current accounting practice. Accordingly, we do not expect the adoption of ASC 606 to have a material impact on our consolidated financial statements.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the Company's financial statements.

#### Segments

The Company has one reportable segment-industrial properties. These properties have similar economic characteristics and also meet the other criteria that permit the properties to be aggregated into one reportable segment.

### Revenue Recognition and Tenant Receivables and Rental Revenue Components

Minimum rental income from real estate operations is recognized on a straight-line basis. The straight-line rent calculation on leases includes the effects of rent concessions and scheduled rent increases, and the calculated straight-line rent income is recognized over the lives of the individual leases. The Company maintains allowances for doubtful accounts receivable and straight-line rents receivable, based upon estimates determined by management. Management specifically analyzes aged receivables, tenant credit-worthiness and current economic trends when evaluating the adequacy of the allowance for doubtful accounts. At December 31, 2017 and 2016 the Company did not recognize an allowance for doubtful accounts.

For the years ended December 31, 2017 and 2016, rental income was derived from various tenants. As such, future receipts are dependent upon the financial strength of the lessees and their ability to perform under the lease agreements.

For the year ending December 31, 2017 there were no tenants that represented 10% or greater of rental revenue. For the year ended December 31, 2016, there were two tenants, Pier One and Perseus, who represented 10% or greater of rental revenue, 12.7% and 10%, respectively.

Rental revenue and tenant recoveries is comprised of the following:

	Y	Year Ended December 31,		ear Ended
	De			cember 31,
	2017		2016	
Income from lease	\$	17,758	\$	13,866
Straight-line rent adjustment		191		287
Reimbursable expenses		6,443		5,150
Amortization of above market leases		(289)		(178)
Amortization of below market leases		712		533
		<u> </u>		
Total	\$	24,815	\$	19,658

### Cash Equivalents and Restricted Cash

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. There were no cash equivalents at December 31, 2017 and 2016. The Company maintains cash and restricted cash, which includes tenant security deposits and cash collateral for its borrowings discussed in Note 5, cash held in escrow for real estate tax, insurance and tenant capital improvement and leasing commissions, in bank deposit accounts, which at times may exceed federally insured limits. As of December 31, 2017, the Company has not realized any losses in such cash accounts and believes it is not exposed to any significant risk of loss.

(all dollar amounts in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

#### Fair Value of Financial Instruments

The Company applies various valuation approaches in determining the fair value of its financial assets and liabilities within a hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the inputs that market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. The fair value hierarchy is broken down into three levels based on the source of inputs as follows:

- Level 1— Quoted prices for identical instruments in active markets.
- Level 2— Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3— Significant inputs to the valuation model are unobservable.

The availability of observable inputs can vary among the various types of financial assets and liabilities. To the extent that the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for financial statement disclosure purposes, the level in the fair value hierarchy within which the fair value measurement is categorized is based on the lowest level input that is significant to the overall fair value measurement. Level 3 inputs are applied in determining the fair value of warrants to purchase common stock in the amount of \$160 at December 31, 2017. See Note 8.

Financial instruments include cash, restricted cash, cash held in escrow and reserves, accounts receivable, senior secured debt, mezzanine debt to investor and deferred interest, line of credit, accounts payable and accrued expenses and other current liabilities. The values of these financial instruments approximate their fair value due to their relatively short maturities and prevailing interest rates.

#### **Debt Issuance Costs**

Debt issuance costs are reflected as a reduction to the respective loan amounts in the form of a debt discount. Amortization of this expense is included in interest expense in the consolidated statements of operations.

Debt issuance costs amounted to \$6,475 and \$4,799 at December 31, 2017 and 2016, respectively, and related accumulated amortization amounted to \$982 and \$113 at December 31, 2017 and 2016, respectively. Unamortized debt issuance costs amounted to \$5,493 and \$4,686 at December 31, 2017 and 2016, respectively.

#### Stock Based Compensation

The Company grants stock based compensation awards to our employees and directors typically in the form of restricted shares of common stock. The Company accounts for its stock-based employee compensation in accordance with ASU 2016-09, Compensation — Stock Compensation Improvements to Employee Share-Based Payment Accounting. The Company measures stock-based compensation expense based on the fair value of the awards on the grant date and recognizes the expense ratably over the vesting period. Forfeitures of unvested shares are recognized in the period the forfeiture occurs.

# Comprehensive Loss

Comprehensive loss includes net loss as well as other changes in equity (deficit) that result from transactions and economic events other than those with members. There was no difference between net loss and comprehensive loss for the years ended December 31, 2017 and 2016.

# Earnings per Share

The Company follows the two-class method when computing net loss per common share as the Company has issued shares that meet the definition of participating securities. The two-class method determines net loss per share for each class of common and participating securities according to dividends declared or accumulated and participation rights in undistributed earnings. The two-class method requires income available to common stockholders for the period to be allocated between common and participating securities based upon their respective rights to receive dividends as if all income for the period had been distributed. Diluted net loss per share is the same as basic net loss per share since the Company does not have any common stock equivalents such as stock options. The warrants are not included in the computation of diluted net loss per share as they are anti-dilutive for the periods presented.

# Consolidation

The Company's consolidated financial statements include its financial statements, and those of its wholly-owned subsidiaries and controlling interests. All intercompany accounts and transactions have been eliminated in consolidation. The Company considers the issuance of member interests in entities that hold its properties under the guidance of ASC 360 *Property, Plant and Equipment* (ASC 360), and ASC 976, *Real Estate*, (ASC 976) as referenced by ASC 810, *Consolidation*, (ASC 810). See Note 10.

(all dollar amounts in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

#### Income Taxes

The Company has operated in a manner that allows it to qualify as a REIT for federal income tax purposes. The Company filed its initial Form 1120-REIT as its tax return for the tax year ended December 31, 2012. The Company utilizes an Umbrella Partnership Real Estate Investment Trust ("UPREIT") organizational structure with the intent to hold properties and securities through an Operating Partnership.

The Company elected to be taxed as a real estate investment trust ("REIT") under the Internal Revenue Code of 1986, as amended, and has operated as such beginning with the tax year ending December 31, 2012. To qualify as a REIT, the Company must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of its annual REIT taxable income to stockholders (which is computed without regard to the dividends-paid deduction or net capital gain and which does not necessarily equal net income as calculated in accordance with GAAP). As a REIT, the Company generally will not be subject to federal income tax on income that we distribute as dividends to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income tax on our taxable income at regular corporate income tax rates and generally will not be permitted to qualify for treatment as a REIT for federal income tax purposes for the four tax years following the year during which qualification is lost, unless it can obtain relief under certain statutory provisions. Such an event could materially and adversely affect the net income and net cash available for distribution to stockholders. However, the Company intends to continue to operate in a manner that allows it to qualify for treatment as a REIT.

The Company files income tax returns in the U.S federal jurisdiction and various state and local jurisdictions. The statute of limitations for the Company's income tax returns is generally three years and as such, the Company's returns that remain subject to examination would be primarily from 2014 and thereafter. Accrued interest and penalties will be recorded as income tax expense, if the Company records a liability in the future.

As is more fully described in Note 7, the refinancing transaction that took place on October 17, 2016 resulted in the Company realizing cancellation of indebtedness income of \$62,751 for income tax purposes. Cancellation of indebtedness income is includable in the gross income of all taxpayers under the Internal Revenue Code. The inclusion of \$62,751 of cancellation of indebtedness income in the Company's 2016 gross income would potentially result in federal alternative minimum tax and various state and local income taxes.

However, according to the Internal Revenue Code, due to the Company's insolvency both before and after the debt refinancing transaction, cancellation of indebtedness income is excluded from the gross income of a taxpayer if the taxpayer is insolvent when the discharge takes place. As a condition of excluding cancellation of indebtedness income from the gross income, a taxpayer must reduce certain tax attributes, such as its net operating losses (NOL).

To the extent the Company does not utilize the full amount of the annual federal NOLs, the unused amount may normally be carried forward for 20 years to offset taxable income in future years. The Company had federal NOL carryforwards originating from 2012 through 2016 of approximately \$29,224, inclusive of the \$62,751 cancellation of indebtedness that took place on October 17, 2016. The Company incurred a federal taxable loss during 2017 of approximately \$2,951, resulting in net operating loss carryforwards to 2018 of approximately \$32,175.

The Company's net tax basis of real estate assets amounted to \$324,654 and \$150,506 as of December 31, 2017 and 2016, respectively.

#### Real Estate Property Acquisitions

In accordance with Financial Accounting Standards Board, (FASB), ASC 805-10 "Business Combinations", the assets and liabilities acquired are recorded at their fair values as of the acquisition date. The Company has implemented ASU 2017-01 as of July 2017 and has concluded that the acquisition of properties will be accounted for as an asset acquisition as opposed to a business combination. The significant difference between the two accounting models is that within an acquisition of assets, acquisition costs are capitalized as a cost of the assets, whereas in a business combination acquisition costs are expensed and not included as part of the consideration transferred.

The accounting for real estate property acquisitions requires estimates and judgment as to expectations for future cash flows of the acquired property, the allocation of those cash flows to identifiable intangible assets, and in determining the estimated fair value for assets acquired and liabilities assumed. The amounts allocated to lease intangibles (leases in place, leasing commissions, tenant relationships, and above and below market leases) are based on management's estimates and assumptions, as well as other information compiled by management, including independent third party analysis and market data and are generally amortized over the remaining life of the related leases excluding renewal options, except in the case of below market fixed rate rent amounts, which are amortized over the applicable renewal period. Such inputs are Level 3 in the fair value hierarchy.

# Real Estate and Depreciation

Real estate properties are stated at cost less accumulated depreciation. Depreciation of buildings and other improvements is computed using the straight-line method over the estimated remaining useful lives of the assets, which generally range from 11 to 34 years for buildings and 3 to 13 years for site improvements. If the Company determines that impairment has occurred, the affected assets are reduced to their fair value. Building improvements are capitalized, while maintenance and repair expenses are charged to expense as incurred. Significant renovations and improvements that improve or extend the useful life of the assets are capitalized.

(all dollar amounts in thousands, except share and per share data)

#### 2. Summary of Significant Accounting Policies (continued)

### Amortization of Deferred Lease Intangibles - Assets and Liabilities

Deferred lease intangible assets consist of leases in place, leasing commissions, tenant relationships, and above market leases. Deferred lease Intangible liabilities represent below market leases. These intangibles have been recorded at their fair market value in connection with the acquisition of properties. Intangible assets are generally amortized over the remaining life of the related leases excluding renewal options, except in the case of below market fixed rate rent amounts, which are amortized over the applicable renewal period.

#### Impairment of Long-Lived Assets

The Company assesses the carrying values of our respective long-lived assets, including goodwill, whenever events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable.

Recoverability of real estate assets is measured by comparison of the carrying amount of the asset to the estimated future undiscounted cash flows. In order to review our real estate assets for recoverability, the Company considers current market conditions, as well as our intent with respect to holding or disposing of the asset. Our intent with regard to the underlying assets might change as market conditions change, as well as other factors. Fair value is determined through various valuation techniques, including discounted cash flow models, applying a capitalization rate to estimated net operating income of a property and quoted market values and third-party appraisals, where considered necessary. If our analysis indicates that the carrying value of the real estate asset is not recoverable on an undiscounted cash flow basis, we recognize an impairment charge for the amount by which the carrying value exceeds the current estimated fair value of the real estate property. The Company has determined there is no impairment of value of long lived assets.

### **Equity Method of Accounting**

The Company accounted for its 50.3% investment in a real estate joint venture made in 2013, whose property was sold in 2016, under the equity method of accounting since the Company did not, and does not, control but had the ability to exercise significant influence on the entity. Under the equity method of accounting, the Company recognized its proportional share of net income or loss as determined under GAAP in our results of operations. The Company has no investments accounted for under the equity method of accounting at December 31, 2017. As a result of the sale of the property in 2016 by the joint venture and subsequent liquidation in 2017, the Company recorded a gain on investment of \$231 and \$2,846 for the years ended December 31, 2017 and 2016, respectively.

#### Non-controlling Interests

As further discussed in Note 10, the Company has issued non-controlling interests in its subsidiaries. The net loss attributable to the non-controlling interests is presented in the Company's consolidated results of operations since the date of initial acquisition.

#### **Controlling Interests**

The Company determines whether it holds a controlling financial interest in an entity by first evaluating whether it is required to apply the variable interest entity ("VIE") model to the entity. Where the Company holds current or potential rights that give it the power to direct the activities of a VIE that most significantly impact the VIE's economic performance combined with a variable interest that gives it the right to receive potentially significant benefits or the obligation to absorb potentially significant losses, the Company is the primary beneficiary of that VIE. When changes occur to the design of an entity, the Company reconsiders whether it is subject to the VIE model. The Company continuously evaluates whether it is the primary beneficiary of a consolidated VIE.

To the extent the Company is not required to apply the VIE model, the Company follows the control model for consolidation purposes and considers instances whether its ownership exceeds 50% of the voting rights of the entity and whether other investors have liquidating, kick-out or substantive participating rights.

With respect to in substance real estate transactions, the Company considers guidance of ASC 360 and ASC 976, as referenced by ASC 810, for issuance of membership interests prior to any deconsolidation of assets. See Note 10.

# 3. Reverse Stock Split

On May 1, 2017, the Company amended its charter and effected a 1-for-4 reverse stock split with respect to all then-outstanding shares of the Company's common stock. All per share amounts and number of shares in the financial statements and related notes have been retroactively restated to reflect the reverse stock split.

(all dollar amounts in thousands, except share and per share data)

#### 4. Real Estate Properties

Real estate properties consisted of the following at December 31, 2017 and 2016:

	2017	2016
Land and improvements	\$ 59,797	\$ 18,117
Buildings	221,175	110,142
Site improvements	21,489	10,442
Construction in process	941	385
	303,402	 139,086
Less accumulated depreciation	(25,013)	(16,027)
Real estate properties	\$ 278,389	\$ 123,059

Depreciation expense was \$8,986 in 2017 and \$7,505 in 2016.

### 5. Acquisition of Properties

The Company made the following acquisitions of properties during the year ended December 31, 2017:

On July 20, 2017 the Company acquired a five-property portfolio of Class A and Class B industrial buildings totaling 667,000 square feet in South Bend, Indiana for approximately \$26,000 in cash. The buildings are 100% leased as of December 31, 2017.

On August 11, 2017 the Company acquired two Class B industrial properties in Indianapolis, Indiana, the "Shadeland Portfolio", totaling approximately 606,871 square feet for approximately \$16,875. The purchase price includes approximately \$8,868 in cash, and the issuance of 421,438 units of Plymouth's Operating Partnership at \$19.00 per unit for approximately \$8,007. The properties are 95% leased as of December 31, 2017.

On August 16, 2017 the Company acquired a Class B industrial property in Columbus, Ohio consisting of 121,440 square feet for approximately \$3,700 in cash. The building is 100% leased as of December 31, 2017.

On August 16, 2017 the Company acquired an eight-building portfolio of Class B industrial/flex space in Memphis, Tennessee, for approximately \$7,825 totaling approximately 235,000 square feet. The buildings are 52% occupied as of December 31, 2017.

On September 8, 2017 the Company acquired a Class B industrial property in Memphis, Tennessee consisting of 131,904 square feet for approximately \$3,700 in cash. The building is 92% leased as of December 31, 2017.

On November 30, 2017 the Company acquired a fifteen-property portfolio of Class B Warehouse/Distribution/Light Manufacturing space located in Illinois and Wisconsin for approximately \$99,750 totaling approximately 3,027,987 square feet. The purchase price included approximately \$19,950 in cash and approximately \$79,800 in proceeds from borrowings under the MWG Loan Agreement described in Note 7. The property portfolio is 96% leased as of December 31, 2017.

On December 21, 2017 the Company acquired a three-property portfolio of Class B industrial buildings totaling 330,361 square feet in Atlanta, Georgia for approximately \$11,425 in cash. The buildings are 100% leased as of December 31, 2017.

On December 22, 2017 the Company acquired a Class B industrial property totaling 75,000 square feet in Elgin, Illinois for approximately \$4,050 in cash. The property is 100% leased as of December 31, 2017.

(all dollar amounts in thousands, except share and per share data)

# 5. Acquisition of Properties (continued)

The allocation of purchase price in accordance with Financial Accounting Standards Board, (FASB), ASU 2017-01 (Topic 805) "Business Combinations," of the assets and liabilities acquired at their fair values as of the acquisition date is as follows:

_				
Purc	hase	nrice	allo	cation

·	Year ended December 31, 2017	
		archase Price
Total Purchase Price		
Purchase Price	\$	173,325
Acquisition Costs		5,470
Total	\$	178,795
Allocation of Purchase Price		
Land	\$	41,609
Building		109,977
Site Improvements		11,006
Total real estate properties		162,592
Deferred leased intangibles		
Above Market Lease Value		991
Lease in Place Value		14,819
Tenant relationships		3,919
Leasing Commissions		2,588
Total deferred lease intangibles		22,317
Deferred lease intangibles-		
Below Market Lease Value		(6,114)
Totals	\$	178,795

# 6. Deferred Lease Intangibles

Deferred Lease Intangible assets consisted of the following at December 31, 2017 and 2016:

	2017	2016
Above market lease	\$ 2,086	\$ 1,122
Lease in place	26,514	14,289
Tenant relationships	5,811	2,068
Leasing commission	4,948	2,606
Leasing commission after acquisition	327	258
	 39,686	20,343
Less Accumulated amortization	(12,067)	(9,810)
Deferred lease intangibles	\$ 27,619	\$ 10,533

 $Deferred\ Lease\ Intangibles\ liabilities\ consisted\ of\ the\ following\ at\ December\ 31,\ 2017\ and\ 2016:$ 

		2017		2017 2016		2016
Below market leases	\$	8,309	\$	2,548		
Less accumulated amortization		(1,502)		(1,143)		
Deferred lease intangibles	\$	6,807	\$	1,405		

Amortization of above and below market leases was recorded as an adjustment to revenues and amounted to \$423 and \$355 in 2017 and 2016, respectively. Amortization of all other deferred lease intangibles has been included in depreciation and amortization in the accompanying consolidated statements of operations and amounted to \$5,012 and \$4,169 in 2017 and 2016, respectively.

(all dollar amounts in thousands, except share and per share data)

#### 6. Deferred Lease Intangibles (continued)

Projected amortization of deferred lease intangibles for the next five years and thereafter as of December 31, 2017 is as follows:

	Amortization Expense Related to	Net Increase to Rental Income Related to	
	Other Intangible Lease Assets	Above a	nd Below Market Lease Amortization
Year	(in thousands)		(in thousands)
2018	\$ 9,372	\$	1,276
2019	\$ 6,511	\$	1,247
2020	\$ 4,625	\$	1,006
2021	\$ 2,349	\$	675
2022	\$ 1,263	\$	514
Thereafter	\$ 2,100	\$	690

#### 7. Borrowing Arrangements

On October 17, 2016, the Company completed a reorganization of its subsidiary structure in connection with the refinancing of the Company's existing debt. The Company issued non-controlling interests to a financial investor and lender, Torchlight, in newly established legal entities to hold the properties owned by the REIT.

Specifically, the Company refinanced its Senior Loan with Torchlight, which had a carrying value of \$237,751 as of that date, through the following steps:

- The Company, through its newly created subsidiary 20 LLC, borrowed \$120,000 in the form of a senior secured loan from investment entities managed by AIG Asset Management (the "AIG Loan"). The Company used the net proceeds of these borrowings to reduce the Senior Loan with Torchlight.
- The Company, through 20 LLC, issued a mezzanine term loan ("Mezzanine Loan") in the amount of \$30,000 to an investment fund controlled by Torchlight, in satisfaction of \$30,000 of the Senior Loan with Torchlight.
- The Company, through 20 LLC, issued a 99.5% redeemable preferred member interest in 20 LLC in the amount of \$30,553 to an affiliate of Torchlight in satisfaction of \$30,553 of the Senior Loan with Torchlight.

The value of the consideration transferred by the Company to Torchlight totaled \$175,000 which consisted of (a) net cash transferred of \$114,447, (b) debt satisfied in the amount of \$30,000 through the issuance of the Mezzanine Loan and (c) the debt satisfied in the amount of \$30,553 through the issuance of the redeemable preferred member interest.

The Company accounted for the difference between the carrying value of the Senior Loan of \$237,751 and the value of the consideration transferred of \$175,000, or \$62,751 as a capital contribution pursuant to the guidelines of ASC 470-50-40-2 since the refinancing was between the Company and Torchlight, a related party.

The terms of the refinanced debt are discussed below and the terms of the redeemable preferred member interest in 20 LLC are discussed in Note 10.

# \$120,000 AIG Loan

Certain indirect subsidiaries of our Operating Partnership have entered into a senior secured loan agreement with investment entities managed by AIG Asset Management (the "AIG Loan").

As of December 31, 2017 and 2016, there was \$120,000 of indebtedness outstanding under the AIG Loan. The AIG Loan bears interest at 4.08% per annum and has a seven-year term maturing in October, 2023. The AIG Loan provides for monthly payments of interest only for the first three years of the term and thereafter monthly principal and interest payments based on a 27-year amortization period.

The borrowings under the AIG Loan are secured by first lien mortgages on the 20 LLC properties. The obligations under the AIG Loan are also guaranteed by our Company and each of our Operating Partnership's wholly-owned subsidiaries.

The AIG Loan agreement contains customary representations and warranties, as well as affirmative and negative covenants. The negative covenants include restrictions on additional indebtedness, restrictions on liens, fundamental changes, dispositions, restricted payments, change in nature of business, transactions with affiliates and burdensome agreements. The AIG Loan contains financial covenants that require minimum liquidity and Net Worth. The AIG Loan is subject to acceleration upon certain specified events of defaults, including breaches of representations or covenants, failure to pay other material indebtedness, failure to pay taxes or a change of control of our company, as defined in the senior secured loan agreement. The Company is in compliance with the respective covenants. The Company has no right to prepay all or any part of the AIG Loan before November 1, 2019. Following that date, the AIG Loan can only be paid in full, and a prepayment penalty would be assessed, as defined in the agreement.

The borrowings amounted to \$116,700 and \$116,053, net of \$3,300 and \$3,947 of unamortized debt issuance costs at December 31, 2017 and 2016, respectively.

(all dollar amounts in thousands, except share and per share data)

#### 7. Borrowing Arrangements (continued)

#### MWG Portfolio Secured Term Loan

On November 30, 2017, certain of our indirect subsidiaries entered into a loan agreement, the MWG Loan Agreement, with Special Situations Investing Group II, LLC, as lender and agent, which provides for a loan of \$79,800, bearing interest for the first year at a rate per annum equal to LIBOR plus 3.10% and for the second year at a rate per annum equal to LIBOR plus 3.35%. The MWG Loan Agreement matures in November, 2019 and has one, 12-month extension option, subject to certain conditions. The borrowings under the MWG Loan Agreement are secured by first lien mortgages on the 15 properties held by wholly-owned subsidiaries of Plymouth MWG Holdings LLC. In addition, the obligations under the Loan Agreement are guaranteed by the company and certain of our operating partnership's wholly-owned subsidiaries.

The MWG Loan Agreement contains customary affirmative and negative covenants for credit facilities of this type, including limitations with respect to indebtedness, liens, investments, distributions, mergers and acquisitions, dispositions of assets and transactions with affiliates. The MWG Loan Agreement also contains financial covenants that require the borrowers to maintain a minimum ratio of net cash flow (less management fees) to the outstanding principal balance under the loan agreement of at least 9.0%. In the event of a default by the Borrowers, the agent may declare all obligations under the MWG Loan Agreement immediately due and payable and enforce any and all rights of the lender or the agent under the MWG Loan Agreement and related documents. The Company is in compliance with the respective covenants.

Borrowings outstanding amounted to \$78,731, net of unamortized debt issuance costs of \$1,069 at December 31, 2017.

#### \$30,000 Mezzanine Loan

20 LLC has entered into a mezzanine loan agreement with Torchlight as partial payment of its prior Senior Loan. The Mezzanine Loan has an original principal amount of \$30,000, and bears interest at 15% per annum, of which 7% percent is paid currently during the first four years of the term and 10% is paid for the remainder of the term, and matures in October, 2023. Unpaid interest accrues and is added to the outstanding principal amount of the loan. The Mezzanine Loan requires borrower to pay a prepayment premium equal to the difference between (1) the sum of 150% of the principal being repaid (excluding the accrued interest) and (2) the sum of the actual principal amount being repaid and current and accrued interest paid through the date of repayment. This repayment feature operates as a prepayment feature since the difference between (1) and (2) will be zero at maturity.

As additional consideration for the Mezzanine Loan, 20 LLC granted Torchlight under the Mezzanine Loan, a profit participation in the form of the right to receive 25% of net income and capital proceeds generated by the Company Portfolio following debt service payments and associated costs (the "TL Participation"). The TL Participation was terminated as of June 14, 2017 in consideration of the Company issuing warrants to Torchlight to acquire 250,000 shares of the Company's common stock at a price of \$23.00 per share. The warrants have a five-year term and are more fully discussed in Note 8. The profit participation was zero for the years ended December 31, 2017 and 2016.

The borrowings under the Mezzanine Loan are secured by, among other things, pledges of the equity interest in 20 LLC and each of its property-owning subsidiaries.

Borrowings under the Mezzanine Loan amounted to \$29,364 and \$29,262, net of \$636 and \$738 of unamortized debt issuance costs at December 31, 2017 and 2016, respectively.

Deferred interest amounted to \$1,357 and \$207 at December 31, 2017 and 2016, respectively, and is presented separately in the consolidated balance sheets.

#### Line of Credit Agreement

On August 11, 2017 the Company's operating partnership entered into a secured line of credit agreement (Line of Credit Agreement) with KeyBank National Association, or KeyBank and the other lenders, which matures in August 2020 with an optional extension through August 2021, subject to certain conditions. Borrowings under the Line of Credit Agreement bear interest at either (1) the base rate (determined from the highest of (a) KeyBank's prime rate, (b) the federal funds rate plus 0.50% and (c) the one month LIBOR rate plus 1.0%) or (2) LIBOR, plus, in either case, a spread between 250 and 300 basis points depending on our total leverage ratio.

The Line of Credit Agreement requires the Company to maintain certain coverage and leverage ratios and certain amounts of minimum net worth as well meet certain affirmative and negative covenants for credit facilities of this type, including limitations with respect to use of proceeds, indebtedness, liens, investments, distributions, mergers and acquisitions, dispositions of assets and transactions with affiliates. The Company is in compliance with all covenants at December 31, 2017. The Line of Credit Agreement is secured by certain assets of the Company's operating partnership and certain of its subsidiaries and includes a Company's guarantee for the payment of all indebtedness under the Secured Line of Credit Agreement. Borrowings outstanding amounted to \$20,837, net of unamortized debt issuance costs of \$488 at December 31, 2017. Borrowings available under the Line of Credit Agreement amounted to \$12,435, net of a letter of credit totaling \$93, at December 31, 2017.

(all dollar amounts in thousands, except share and per share data)

### 7. Borrowing Arrangements (continued)

Principal payments on the Company's long-term debt due in each of the next five fiscal years and thereafter as of December 31, 2017 are as follows:

Year ending December 31:	Amount
2018	\$ 275
2019	80,033
2020	23,836
2021	2,616
2022	2,724
Thereafter	141,641

### 8. Common Stock

#### Common Stock Warrants

On June 14, 2017, the Company issued warrants to Torchlight to acquire 250,000 shares of the Company's common stock at a strike price of \$23.00 per share, which expire in 2022.

The warrants were accounted for as a liability on the accompanying consolidated balance sheet as they contain provisions that are considered outside of the Company's control, such as the holders' option to receive cash in lieu and other securities in the event of a reorganization of the Company's common stock underlying such warrants. The fair value of these warrants is re-measured at each financial reporting period with any changes in fair value recognized as a change in fair value of warrant liability in the accompanying consolidated statements of operations.

A roll-forward of the common stock warrants is as follows:

Balance at December 31, 2016	\$ _
Issuance of common stock warrant	140
Change in fair value	20
Balance at December 31, 2017	\$ 160

The fair value of the warrants is estimated using the Monte-Carlo option-pricing model using the assumptions noted in the following table:

	December 31, 2017	June 14, 2017
Expected volatility	18.9%	19.8%
Expected dividends	7.5%	7.5%
Expected term	4.4 years	5.0 years
Risk-free rate	2.15%	1.75%

#### Common Stock Dividends

The following table sets forth the common stock distributions that were declared or paid since the completion our initial public offering on June 14, 2017.

	Cash Dividends	
	Declared	Aggregate
<u>2017</u>	per Share	Amount
Second quarter (commencing June 14, 2017 to June 30, 2017)	\$ 0.0650	\$ 238
Third quarter	\$ 0.3750	\$ 1,430
Fourth quarter	\$ 0.3750	\$ 1,430
D 15		

(all dollar amounts in thousands, except share and per share data)

#### 8. Common Stock (continued)

#### Characterization of Common Stock Dividends (unaudited)

Earnings and profits (as defined under the Internal Revenue Code), the current and accumulated amounts of which determine the taxability of distributions to stockholders, vary from net income attributable to common stockholders and taxable income because of the different depreciation recovery periods, depreciation methods, and other items. Distributions in excess of earnings and profits generally constitute a return of capital. The following table shows the characterization of the distributions on the Company's common stock for the year ended December 31, 2017. The Company did not pay any dividends prior to its initial public offering on June 14, 2017.

<b>Declaration Date</b>	Date of Record	Payable Date	Cash Distribution	Ordinary Dividend	Nondividend Distribution
6/26/2017	7/7/2017	7/31/2017	\$ 0.0650	\$ -	\$ 0.0650
9/14/2017	9/30/2017	10/31/2017	\$ 0.3750	\$ -	\$ 0.3750
12/15/2017	12/29/2017	1/31/2018	\$ 0.3750	\$ -	\$ 0.3750

#### 9. Series A Preferred Stock

In the fourth quarter of 2017, we completed the offering of 2,040,000 shares of Series A Preferred Stock, including 240,000 shares exercised under the underwriter's overallotment, at a per share price of \$25.00 for net cash proceeds of \$48,931. The offering of the Series A Preferred Stock was registered with the Securities and Exchange Commission, or the SEC, pursuant to a registration statement on Form S-11 declared effective on October 18, 2017.

The relevant features of the Series A Preferred Stock are as follows:

#### Liquidation Rights

In the event of any voluntary or involuntary liquidation, dissolution, or winding-up of the affairs of the Company, the holders of shares of the Series A Preferred Stock shall be entitled to be paid out of the assets of the Corporation available for distribution to its stockholders before any payment shall be made to the holders of Common Stock, an amount per share equal to \$25.00 per share, plus any accrued and unpaid dividends.

#### Redemption Rights

Holders of the Series A Preferred Stock have the right to require the Company to redeem for cash, their shares of Series A Preferred Stock in the event of a change in control of the Company or a delisting of the Company's shares. Since this contingent redemption right is outside of the control of the Company, the Company has presented its Series A Preferred Stock as temporary equity.

The Company has the right to redeem the Series A Preferred Stock at its option commencing on December 31, 2022 at \$25.00 per share, plus any accrued and unpaid dividends. The Company also has the right to redeem for the shares of Series A Preferred Stock in the event of a change in control of the Company or a delisting of the Company's shares.

#### Conversion

The shares of Series A Preferred Stock are not convertible.

#### Voting Rights

Holders of shares of the Series A Preferred Stock generally do not have any voting rights, except in the event dividends are in arrears for six or more quarterly periods (whether or not consecutive), the number of directors of the Company's board of directors will automatically be increased by two and holders of shares of Series A Preferred Stock, voting together as a single class with the holders of any other then-outstanding class or series of capital stock ranking on parity with the Series A Preferred Stock upon which like voting rights have been conferred and are exercisable, or collectively, any Voting Preferred Stock and the holders of Series A Preferred Stock will be entitled to vote for the election of two additional directors to serve on our board of directors, until all unpaid dividends for past dividend periods shall have been paid in full.

# Protective Rights

As long as the shares of Series A Preferred Stock remain outstanding, the Company cannot, without the affirmative vote or consent of the holders of at least two-thirds of the outstanding shares of Series A Preferred Stock voting together as a single class with any voting preferred stock, among other things, authorize, create or issue, or increase the number of authorized or issued shares of, any class or series of capital stock ranking senior to the Series A Preferred Stock with respect to payment of dividends or the distribution of assets upon our liquidation, dissolution or winding up, or reclassify any of our authorized capital stock into such capital stock, or create, authorize or issue any obligation or security convertible into or evidencing the right to purchase such capital stock.

(all dollar amounts in thousands, except share and per share data)

#### 9. Series A Preferred Stock (continued)

#### Dividend Rights

When, as and if authorized by our board of directors, holders of Series A Preferred Stock are entitled to receive cumulative cash dividends from, and including, the issue date, payable quarterly in arrears on the last day of March, June, September and December of each year, beginning on December 31, 2017 until December 31, 2024, at the rate of 7.5% per annum on the \$25.00 liquidation preference per share (equivalent to a fixed annual rate of \$1.875 per share ("Initial Rate")).

On and after December 31, 2024, if any shares of Series A Preferred Stock are outstanding, the Company will pay cumulative cash dividends on each then-outstanding share of Series A Preferred Stock at an annual dividend rate equal to the Initial Rate plus an additional 1.5% of the liquidation preference per annum, which will increase by an additional 1.5% of the liquidation preference per annum on each subsequent December 31 thereafter, subject to a maximum annual dividend rate of 11.5% while the Series A Preferred Stock remains outstanding.

On December 1, 2017, our board of directors declared a regular quarterly cash dividend of \$0.46875 per Series A preferred share payable to stockholders of record on December 15, 2017. The initial dividend was pro-rated to \$0.3542 to reflect the period commencing October 25, 2017, the original issuance date, and ending December 31, 2017 and was paid on January 2, 2018 in the aggregate amount of \$723. The dividend amount of \$723 was deposited with the transfer agent as of December 31, 2017.

The following table shows the characterization of the distributions on the Company's Series A Preferred Stock for the year ended December 31, 2017. The Company did not pay any dividends prior to the offering of its Series A Preferred Stock offering on October 25, 2017.

	ì	sh Dividends Declared per Share	-	Annualized Dividend Per Share
2017				
Fourth quarter (commencing October 25, 2017 to December 31, 2017)	\$	0.3542	\$	1.875

### Characterization of Preferred Stock Dividends (unaudited)

Earnings and profits (as defined under the Internal Revenue Code), the current and accumulated amounts of which determine the taxability of distributions to stockholders, vary from net income attributable to common stockholders and taxable income because of the different depreciation recovery periods, depreciation methods, and other items. Distributions in excess of earnings and profits generally constitute a return of capital. The following table shows the characterization of the distributions on the Company's Series A Preferred Stock for the year ended December 31, 2017. The Company did not pay any dividends prior to the offering of its Series A Preferred Stock offering on October 25, 2017.

Declaration Date	Date of Record	Payable Date	Cash Distribution	Ordinary Dividend	Nondividend Distribution
12/1/2017	12/15/2017	1/2/2018	\$ 0.3542	\$ -	\$ 0.3542

#### 10. Non-Controlling Interests

### Non-controlling Interests Previously Held by Torchlight

As discussed in Note 1, and in connection with the refinancing of the Company's debt on October 17, 2016, the Company established the following subsidiaries:

# Plymouth Industrial 20 Financial LLC

The REIT through its operating partnership Plymouth Industrial OP, LP is the sole member of Plymouth Industrial 20 Financial LLC.

### Plymouth Industrial 20 LLC (20 LLC)

The REIT through Plymouth Industrial 20 Financial LLC, was the managing member in 20 LLC with a 0.5% ownership interest. An affiliate of Torchlight held the remaining 99.5% interest in 20 LLC. This 99.5% interest was redeemed on June 14, 2017 by the REIT and 20 LLC is now a single member LLC with Plymouth Industrial 20 Financial LLC as the sole member. The proportionate share of the loss attributed to the non-controlling interest held by Torchlight was \$4,674 for the year ended December 31, 2017. The redemption resulted in elimination of the non-controlling interest and an adjustment to equity (deficit) in the amount of \$56,795. An adjustment to the redemption price in the first quarter was deemed a non-cash capital contribution in the amount of \$1,019. The Company included \$5,582 in restricted cash in the consolidated balance sheet at December 31, 2016 as it represented collateral for the preferred member interest. The amount was released from restricted cash in February, 2017 and was applied to the redeemable preferred member interest.

(all dollar amounts in thousands, except share and per share data)

#### 10. Non-Controlling Interests (continued)

#### 20 Individual LLC's for Properties

The individual LLC's which hold the properties associated with the partnership interests are wholly owned subsidiaries of 20 LLC.

In connection with the redemption of the preferred member interest on June 14, 2017 the Company acquired the non-controlling interest in Plymouth Industrial 20 LLC and therefore, the 20 individual properties.

#### **Operating Partnership Units Acquisitions**

In connections with the acquisition of the Shadeland Portfolio on August 11, 2017 as discussed in Note 5, the Company, through is Operating Partnership issued 421,438 Operating Partnership Units ("OP Units") at \$19.00 per OP Unit for a total of approximately \$8,007 to the former owners of the Shadeland Portfolio. The holders of the OP Units are entitled to receive distributions concurrent with the dividends paid on our common stock. A pro-rated distribution equal to a quarterly distribution of \$.3750 per OP Unit or \$88 in the aggregate for the quarter ended September 30, 2017 was paid October 31, 2017. The proportionate share of the loss attributed to the partnership units was \$646 for the year ended December 31, 2017.

#### 11. Incentive Award Plan

In April 2014, the Company's Board of Directors adopted, and in June 2014 the Company's stockholders approved, the 2014 Incentive Award Plan, or Plan, under which the Company may grant cash and equity incentive awards to eligible service providers in order to attract, motivate and retain the talent for which we compete. The aggregate number of shares of the Company's common stock and/or LTIP units of partnership interest in the Company's Operating Partnership, or LTIP units that are available for issuance under awards granted pursuant to the Plan is 750,000 shares/LTIP units. Shares and units granted under the Plan may be authorized but unissued shares/LTIP units, or, if authorized by the board of directors, shares purchased in the open market. If an award under the Plan is forfeited, expires or is settled for cash, any shares/LTIP units subject to such award may, to the extent of such forfeiture, expiration or cash settlement, be used again for new grants under the Plan. However, the following shares/LTIP units may not be used again for grant under the Plan: (1) shares/LTIP units tendered or withheld to satisfy grant or exercise price or tax withholding obligations associated with an award; (2) shares subject to a stock appreciation right, or SAR, that are not issued in connection with the stock settlement of the SAR on its exercise; and (3) shares purchased on the open market with the cash proceeds from the exercise of options. The maximum number of shares that may be issued under the Plan upon the exercise of incentive stock options is 750,000.

The Plan provides for the grant of stock options, including incentive stock options, or ISOs, and nonqualified stock options, or NSOs, restricted stock, dividend equivalents, stock payments, restricted stock units, or RSUs, performance shares, other incentive awards, LTIP units, SARs, and cash awards. In addition, the Company will grant its Directors restricted stock as part of their remuneration. Shares granted as part of the Plan vest equally over a four-year period while those granted to the Company's Directors vest equally over a three-year period. Holders of restricted shares of common stock have voting rights and rights to receive dividends, however, the restricted shares of common stock may not be sold, transferred, assigned or pledged and are subject to forfeiture prior to the respective vesting period. The following table is a summary of the total restricted shares granted for the year ended December 31, 2017:

	Shares
Unvested restricted stock at January 1, 2017	
Granted	164,078
Forfeited	_
Vested	(921)
Unvested restricted stock at December 31, 2017	163,157

The Company recorded equity-based compensation in the amount of \$435 for the year ended December 31, 2017, which is included in general and administrative expenses in the accompanying consolidated statement of operations. Equity-based compensation expense for shares issued to employers and directors is based on the grant-date fair value of the award and recognized on a straight-line basis over the requisite period of the award. The unrecognized compensation expense associated with the Company's restricted shares of common stock at December 31, 2017 was approximately \$2,683 and is expected to be recognized over a weighted average period of approximately 3.5 years. The weighted average fair value of the 164,078 restricted shares granted was approximately \$3,114 with a weighted average fair value of \$18.98 per share. The fair value related to the restricted stock was calculated based on the stock price on the date of the grant.

(all dollar amounts in thousands, except share and per share data)

### 12. Earnings per Share

### Net loss per Common Share

Basic and diluted net loss per share attributable to common stockholders was calculated as follows:

	Year Ended	December 31,
	2017	2016
Numerator		
Net loss	(14,027)	(39,288)
Less: loss attributable to non-controlling interest	(5,320)	(2,301)
Net loss attributable to Plymouth Industrial REIT, Inc.	(8,707)	(36,987)
Less: Series A Preferred dividend	723	_
Less: amount allocated to participating securities	128	_
Net loss attributable to common stockholders	\$ (9,558)	\$ (36,987)
Denominator		
Weighted-average common shares outstanding basic and diluted	2,149,977	331,965
Earnings per share - Basic and Diluted:		
Net loss per share attributable to common stockholders	\$ (4.45)	\$ (111.42)

The Company uses the two-class method of computing earnings per common share in which participating securities are included within the basic EPS calculation. The amount allocated to participating securities is according to dividends declared (whether paid or unpaid). The restricted stock does not have any participatory rights in undistributed earnings. Our unvested shares of restricted stock are accounted for as participating securities as they contain non-forfeitable rights to dividends.

In periods where there is a net loss, the weighted average number of common shares outstanding used to calculate both basic and diluted net loss per share attributable to common stockholders is the same. The Company's potential dilutive securities include the 250,000 shares of common stock warrants and 164,078 shares of restricted common stock. The stock warrants and restricted common shares have been excluded from the computation of diluted net loss per share attributable to common stockholders as the effect of including them would reduce the net loss per share.

# 13. Future Minimum Rental Receipts Under Non-Cancellable Leases

The following schedule indicates approximate future minimum rental receipts due under non-cancellable operating leases for real estate properties, by year, as of December 31, 2017:

Year ending December 31,	Future Minimum Rental Receipts
2018	\$ 28,611
2019	24,602
2020	19,167
2021	12,657
2022	8,132
Thereafter	14,942
Total minimum rental receipts	\$ 108,111

# 14. Commitments and Contingencies

# **Operating Leases**

The Company leases space for its corporate office under the terms of a lease. Rental expense for operating leases, including common-area maintenance, was \$225 in 2017 and \$292 in 2016. The following table sets forth the minimum future annual rental commitments under the operating lease as of December 31, 2017.

2018		\$ 359
2019		\$ 378
2020		\$ 385
2021		\$ 393
2022		\$ 401
Thereafter		\$ 925
	F-21	

(all dollar amounts in thousands, except share and per share data)

#### 14. Commitments and Contingencies (continued)

# **Employment Agreements**

The Company has entered into employment agreements with the Company's Chief Executive Officer, President and Chief Investment Officer, and Executive Vice President and Chief Financial Officer. As approved by the compensation committee of the Board of Directors the agreements provide for base salaries ranging from \$200 to \$300 annually with discretionary cash performance awards. The agreements contain provisions for equity awards, general benefits, and termination and severance provisions, consistent with similar positions and companies.

#### Legal Proceedings

The Company is not currently party to any material legal proceedings. At each reporting date, the Company evaluates whether or not a potential loss amount or a potential range of loss is probable and reasonably estimable under the provisions of the authoritative guidance that addresses accounting for contingencies. The Company expenses as incurred the costs related to such legal proceedings.

# Contingent Liability

In conjunction with the issuance of the OP Units for the Shadeland Portfolio acquisition, the agreement contains a provision for the Company to provide tax protection to the holders if the acquired properties are sold in a transaction that would result in the recognition of taxable income or gain prior to the sixth anniversary of the acquisition. The Company intends to hold this investment and has no plans to sell or transfer any interest that would give rise to a taxable transaction.

#### 15. Retirement Plan

The Company in December, 2014 established an individual SEP IRA retirement account plan for all employees. The Company has accrued a contribution for 2017 in the amount of \$260 and an amount of \$264 for 2016, which is included in accounts payable, accrued expenses and other liabilities in the accompanying consolidated balance sheets at December 31, 2017 and 2016, respectively. The Company has no control or administrative responsibility related to the individual accounts and is not obligated to fund in future years.

#### 16. Subsequent Events

On March 1, 2018 the board of directors declared a regular quarterly cash dividend of \$0.46875 per share, or an annualized dividend of \$1.875 per share, for the company's 7.50% Series A Cumulative Redeemable Preferred Stock for the first quarter of 2018. The dividend is payable on April 2, 2018, to stockholders of record on March 15, 2018.

On March 5, 2018 we entered into an amendment with KeyBank to increase the existing line of credit to \$45,000. All other terms remained unchanged.

# Schedule III Plymouth Industrial REIT, Inc. Real Estate Properties and Accumulated Depreciation December 31, 2017 (\$ in thousands)

			Initial Costs	to the Company	_	Gross A	Amounts at Close	of Period				
					Costs capitalized		D 2112 1	m 1		*7	Year Built/	Depreciable
Metro Area	Address	Encumbrances	Land	Building and Improvements	Subsequent to Acquisition	Land	Building and Improvements	Total (3)	Accumulated Depreciation (4)	Year Acquired	Renovated (5)	Life (in years)
							<b>-</b>	(=)			(0)	( ))
Chicago, IL	3940 Stern Avenue	(1)	\$ 1,156	\$ 5,139	\$ -			\$ 6,295	\$ 1,076	2014	1987	16
Chicago, IL	1875 Holmes Road	(1)	1,597	5,199	-	1,597		6,796	1,157	2014	1989	16
Chicago, IL	1355 Holmes Road	(1)	1,012	2,789	131	1,012		3,932	619	2014	1975/1999	16
Chicago, IL	2401 Commerce Drive	(1)	486	4,597	501	486		5,584	666	2014	1994	28
Chicago, IL	189 Seegers Road	(1)	470	1,369	9	470		1,848	220	2014	1972	21
Chicago, IL	11351 W. 183rd Street	(1)	361	1,685	-	361		2,046	234	2014	2000	34
Cincinnati, OH	Mosteller Distribution Center	(1)	1,501	9,424	-	1,501		10,925	2,385	2014	1959	14
Cincinnati, OH	4115 Thunderbird Lane	(1)	275	2,093	56	275		2,424	377	2014	1991	22
Florence, KY	7585 Empire Drive	(1)	644	2,658	11	644		3,313	867	2014	1973	11
Columbus, OH	3500 Southwest Boulevard	(1)	1,488	16,730	589	1,488		18,807	2,769	2014	1992	22
Columbus, OH	3100 Creekside Parkway	(1)	1,203	9,603	75	1,203		10,881	1,344	2014	2004	27
Columbus, OH	8288 Green Meadows Dr.	(1)	1,107	8,413	15	1,107		9,535	1,862	2014	1988	17
Columbus, OH	8273 Green Meadows Dr.	(1)	341	2,266	148	341		2,755	374	2014	1996/2007	27
Columbus, OH	7001 American Pkwy	(1)	331	1,416	82	331		1,829	293	2014	1986/2007 & 2012	20
Memphis, TN	6005, 6045 & 6075 Shelby Dr.	(1)	488	4,919	177	488		5,584	1,018	2014	1989	19
Jackson, TN	210 American Dr.	(1)	928	10,442	74	928		11,444	2,887	2014	1967/1981 & 2012	13
Atlanta, GA	32 Dart Road	(1)	256	4,454	205	256	4,659	4,915	916	2014	1988	18
Danieland ME	56 MCH2 P 4	(1)	1 410	7,482	308	1 410	3 7,790	9,208	1,501	2014	1966/1995, 2005,	20
Portland, ME	56 Milliken Road	(1)	1,418			1,418				2014	2013	20
Marlton, NJ	4 East Stow Road	(1)	1,580	6,954	28	1,580		8,562	1,381	2014	1986	
Cleveland, OH	1755 Enterprise Parkway	(1)	1,411	12,281	345	1,411 2,519		14,037	1,687 28	2014	1979/2005 1974	27 18
Chicago, IL	7200 Mason Ave	(1)	2,519	5,448	-			7,967		2017		17
Chicago, IL Chicago, IL	6000 West 73rd Street 6510 West 73rd Street	(1) (1)	1,891 4,229	3,386 4,052	8	1,891 4,229		5,277 8,289	20 26	2017 2017	1974 1974	18
Chicago, IL	6558 West 73rd Street	(1)	3,444	2,287	-	3,444		5,731	15	2017	1974	16
Chicago, IL	6751 Sayre Avenue	(1)	2,891	5,632	-	2,891		8,523	25	2017	1973	22
Chicago, IL	11601 Central Avenue	(1)	3,479	6,516	-	3,479		9,995	33	2017	1973	21
Chicago, IL	13040 South Pulaski Avenue	(1)	3,520	10,989	-	3,520		14,509	70	2017	1976	16
Chicago, IL	1796 Sherwin Avenue	(1)	1,542	3,586	-	1,542		5,128	20	2017	1964	19
Chicago, IL	1455-1645 Greenleaf Avenue	(1)	1,926	5,118		1,926		7,044	24	2017	1968	21
Chicago, IL	28160 North Keith Drive	(1)	1,614	1,573		1,614		3,187	10	2017	1989	16
Chicago, IL	13970 West Laurel Drive	(1)	1,447	1,376	-	1,447		2,823	10	2017	1990	14
Chicago, IL	3841-3865 Swanson Court	(1)	1,640	2,246		1,640		3,886	13	2017	1978	17
Chicago, IL	1750 South Lincoln Drive	(1)	489	2,950		489		3,439	38	2017	2001	24
Milwaukee, WI	525 West Marquette Avenue	(1)	1,084	1,014	_	1,084		2,098	16	2017	1979	18
Milwaukee, WI	5110 South 6th Street	(1)	689	8,841		689		9,530	8	2017	1972	16
Chicago, IL	440 South McLean Boulevard	(-)	1,332	2,234	_	1,332		3,566	-	2017	1968/1998	15
Atlanta, GA	1665 Dogwood Drive SW		494	6,027	-	494		6,521	-	2017	1973	20
Atlanta, GA	1715 Dogwood Drive		270	2,879	-	270		3,149		2017	1973	22
Atlanta, GA	11236 Harland Drive		159	909	-	159		1,068	-	2017	1988	20
Columbus, OH	2120 - 2138 New World Drive	(2)	400	3,007	-	400		3,407	70	2017	1971	18
Memphis, TN	3635 Knight Road	(2)	422	2,820	-	422		3,242	59	2017	1986	18
Memphis, TN	2810-2838, 2833-2843, 2842-2848, 2847, 2849 2871, 2872, 2890-2906, 2980-2988 Business Park Drive	(2)	1,511	4,352	_	1,511	1 4,352	5,863	120	2017	1985-1989	26
Indianapolis, IN	3035 North Shadeland Ave	(2)	1,966	11.740		1,966		13,706	340	2017	1962/2004	17
Indianapolis, IN	3169 North Shadeland Ave	(2)	1,900	884	-	1,900		1,032	26	2017	1979/2014	17
South Bend, IN	5861 W Cleveland Road	(2)	225	1,900	-	225		2,125	37	2017	1994	27
South Bend, IN	West Brick Road	(2)	376	3,168	-	376		3,544	61	2017	1998	27
South Bend, IN	4491 N Mayflower Road	(2)	300	2,534		300	-,	2,834	49	2017	2000	27
South Bend, IN	5855 West Carbonmill Road	(2)	751	6,335		751		7,086	122	2017	2002	27
South Bend, IN	4955 Ameritech Drive	(2)	851	7,180		851		8,031	140	2017	2002	27
Denay 171	.,	(2)	031	,,100		331	,,100	0,031	140	201,	2001	2,
Total Real Estate O	Owned		\$ 59,662	\$ 240,896	\$ 2,762\$	59,662	2 \$ 243,658	\$ 303,320	\$ 25,013			

Note (1) These properties secure the \$199,800 Secured Mortgage Debt and \$30,000 Mezzanine Debt. Note (2) These properties secure the \$21,325 borrowings under the line of credit agreement

Note (3) Total does not include corporate office leasehold improvements of \$82.

Note (4) Depreciation is calculated over the remaining useful life of the respective property as determined at the time of the purchase allocation, ranging from 11-34 years for buildings and 3-13 years for improvements

Note (5) Renovation means significant upgrades, alterations, or additions to building interiors or exteriors and/or systems.

As of December 31, 2017 the aggregate basis for Federal tax purposes of investments in real estate was approximately \$339,138.

# Plymouth Industrial REIT, Inc. Real Estate Properties and Accumulated Depreciation December 31, 2017 and 2016 (\$ in thousands)

		Year Ended December 31,			
		2017		2016	
Real Estate					
Balance at the beginning of the year	\$	139,086	\$	138,236	
Additions during the year		164,316		850	
Balance at the end of the year	<u>\$</u>	303,402	\$	139,086	
Accumulated Depreciation					
Balance at the beginning of the year	\$	16,027	\$	8,522	
Depreciation expense		8,986		7,505	
Balance at the end of the year	<u>\$</u>	25,013	\$	16,027	
E 24					

# SUBSIDIARIES OF PLYMOUTH INDUSTRIAL REIT, INC.

# Name

# State or Jurisdiction of Organization

Plymouth Industrial OP, LP Delaware Plymouth OP Limited LLC Delaware Plymouth Industrial 20 Financial LLC Delaware Plymouth Industrial 20 LLC Delaware Plymouth 4 East Stow LLC Delaware Plymouth 32 Dart LLC Delaware Plymouth 56 Milliken LLC Delaware Plymouth 189 Seegers LLC Delaware Plymouth 210 American LLC Delaware Plymouth 1355 Holmes LLC Delaware Plymouth 1755 Enterprise LLC Delaware Plymouth 1875 Holmes LLC Delaware Plymouth 2401 Commerce LLC Delaware Plymouth 32100 Creekside LLC Delaware Plymouth 3500 Southwest LLC Delaware Plymouth 3940 Stern LLC Delaware Plymouth 4115 Thunderbird LLC Delaware Plymouth 7001 Americana LLC Delaware Plymouth 7585 Empire LLC Delaware Plymouth 8273 Green Meadows LLC Delaware Plymouth 8288 Green Meadows LLC Delaware Plymouth 11351 West 183rd LLC Delaware Plymouth Mosteller LLC Delaware Plymouth Shelby LLC Delaware Plymouth MWG Holdings LLC Delaware Plymouth MWG 525 West Marquette LLC Delaware Plymouth MWG 1445 Greenleaf LLC Delaware Plymouth MWG 1750 South Lincoln LLC Delaware Plymouth MWG 1796 Sherwin LLC Delaware Plymouth MWG 3841 Swanson LLC Delaware Plymouth MWG 5110 South 6th LLC Delaware Plymouth MWG 6000 West 73rd LLC Delaware Plymouth MWG 6510 West 73rd LLC Delaware Plymouth MWG 6558 West 73rd LLC Delaware Plymouth MWG 6751 South Sayre LLC Delaware Plymouth MWG 7200 South Mason LLC Delaware

Page 1 of 2

# SUBSIDIARIES OF PLYMOUTH INDUSTRIAL REIT, INC. (continued)

# Name State or Jurisdiction of Organization

Plymouth MWG 11601 South Central LLC	Delaware
Plymouth MWG 13040 South Pulaski LLC	Delaware
Plymouth MWG 13970 West Laurel LLC	Delaware
Plymouth MWG 28160 North Keith LLC	Delaware
Plymouth 3536 Knight Road LLC	Delaware
Plymouth Memphis ABP LLC	Delaware
Plymouth New World LLC	Delaware
Plymouth North Shadeland LLC	Delaware
Plymouth South Bend LLC	Delaware
Plymouth South McLean LLC	Delaware
Plymouth Dogwood LLC	Delaware
Plymouth 11236 Harland LLC	Delaware

Page 2 of 2

# INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM'S CONSENT

We consent to the incorporation by reference in the Registration Statement of Plymouth Industrial REIT, Inc. on Form S-8 (FILE NO. 333-218735) of our report dated March 8, 2018, with respect to our audits of the consolidated financial statements and schedule of real estate and accumulated depreciation of Plymouth Industrial REIT, Inc. as of December 31, 2017 and 2016 and for the years then ended, which report is included in this Annual Report on Form 10-K of Plymouth Industrial REIT, Inc. for the year ended December 31, 2017.

/s/ Marcum llp Marcum llp Boston, Massachusetts March 8, 2018

#### Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Jeffrey E. Witherell, certify that:

- 1. I have reviewed this annual report on Form 10-K of Plymouth Industrial REIT, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results
  of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material
    information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which
    this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 8, 2018

s/ JEFFREY E. WITHERELL

Jeffrey E. Witherell

Chief Executive Officer and

Chairman of the Board of Directors

# Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

# I, Daniel C. Wright, certify that:

- 1. I have reviewed this annual report on Form 10-K of Plymouth Industrial REIT, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results
  of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material
    information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which
    this report is being prepared;
  - Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 8, 2018

/s/ DANIEL C. WRIGHT
Daniel C. Wright
Chief Financial Officer

### Certification pursuant to 18 U.S.C. Section 1350, as Adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report on Form 10-K of Plymouth Industrial REIT, Inc. (the "Registrant") for the annual period ended December 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Jeffrey E. Witherell, Chairman of the Board, Chief Executive Officer and Director of the Registrant, hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge and belief:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: March 8, 2018

/s/ JEFFREY E. WITHERELL

Jeffrey E. Witherell
Chief Executive Officer and
Chairman of the Board of Directors

# Certification pursuant to 18 U.S.C. Section 1350, as Adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report on Form 10-K of Plymouth Industrial REIT, Inc. (the "Registrant") for the annual period ended December 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Daniel Wright, the Chief Financial Officer of the Registrant, hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge and belief:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: March 8, 2018

/s/ DANIEL C. WRIGHT
Daniel C. Wright
Chief Financial Officer